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Formal Price Offer

Boston Redevelopment Authority One City Hall Square Boston, MA 02201

PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE

| 1. Name of indi- | vidual or entity submitting proposal: Hecoepia KARTNERS LLC |
|--|--|
| Address: | 451 D STREET |
| - | Suite 100 BOSTON, MA 02210 |
| Telephone: | 857-990-3039 |
| E-mail: | KIRKSYKES@COMCAST. NET |
| 2. Please check o | ne of the following: |
| (Y) Partners | ship, names of partners are: Limited Liabity Company CV PROPERTIES LLC, PRIMARY CORPORATION |
| () Individi () Other:_ | ıal: |
| | 50,000,000.00 |
| In words: | FIFTY MILLION DOLLARS |
| Signature of authorize | ed representative: KSyl |
| <u>proponents shall s</u> including the origi | d envelope labeled "Financial Submission," ubmit one (1) original of the Financial Submission, nal executed Price Offer, and five (5) copies of the ion, including five (5) copies of the executed Price |

Boston Redevelopment Authority One City Hall Square Boston, MA 02201

PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE

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Thomas N. O'Brien, Managing Director

In a separate sealed envelope labeled "Financial Submission," proponents shall submit one (1) original of the Financial Submission, including the original executed Price Offer, and five (5) copies of the Financial Submission, including five (5) copies of the executed Price Offer.

Financing Statement

The development team is led by The HYM Investment Group, who has a long and successful track record in managing the planning, permitting, financing, construction, and management of complex redevelopments throughout the region. Furthermore, HYM has assembled a formidable team that is capable of designing, engineering, constructing, and marketing transformative projects.

HYM's success is due, in large part, to our commitment to a comprehensive neighborhood process that engages all stakeholders including community groups, landowners, local businesses, municipal departments, state agencies, and elected officials. HYM is currently active on several major development projects Greater Boston area that encompass over 9.5 million square feet of development rights, including the Redevelopment of the Government Center Garage and New Balance's Boston Landing campus. Over the last four years, HYM has completed over \$800 million in Boston-based real estate development projects and transactions.

Price Offer

The proposed purchase price for the 115 Winthrop Square Site equals \$100 million, which is inclusive of \$31.75 million for the school development costs. An additional \$83.5 million of public improvements will also be provided as part of the proposed development program, a breakdown of which is included below:

| EFFECTIVE PUBLIC VALUE / FAR SF | \$229 / SF |
|---|---------------|
| TOTAL PUBLIC IMPROVEMENT VALUE: | \$183,500,000 |
| PUBLIC PLAZA COSTS / CONSTRUCTION COST ESCALATION FACTOR: | \$15,000,000 |
| NEW ST. ANTHONY SHRINE & MINISTRY CENTER COSTS: | \$62,250,000 |
| DEMOLITION - EXISTING 115 WINTHROP SQUARE GARAGE: | \$6,250,000 |
| SCHOOL DEVELOPMENT COSTS: | \$31,750,000 |
| LAND PURCHASE PRICE: | \$68,250,000 |

This purchase price is contingent on the ownership entity, led by HYM, securing a PDA Development Plan that includes expansion from the existing 115 Winthrop Square site to the existing St. Anthony Shrine site at 100 Arch Street. This will unlock the opportunity for the development of all of proposed project components: a minimum 800,000 FAR SF residential tower at the existing Shrine site and the new church, friary & ministry center, a new school, and below-grade parking garage on the 115 Winthrop Square site.

It should also be noted that if the City of Boston prefers, HYM is willing to provide a dollar-for-dollar cash consideration in lieu of the school development. HYM looks forward to commencing that conversation as the RFP process continues.

Hudson Group North America, LLC

Boston Redevelopment Authority One City Hall Square Boston, MA 02201

PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE Lendlease Development Inc.

| _ | Address: | 20 City Square, 2nd Floor | |
|-----|--|---------------------------------------|----|
| | | Boston, MA 02129 | |
| | , . | | |
| | Telephone: | 617.557.6417 | |
|] | E-mail: | nicholas,iselin@lendlease.com | |
| ו ה | Diana dande | one of the following: | T. |
| (| | ration, incorporated in the State of: | |
| | , raiule | ership, names of partners are: | |
| (|) Indivi | dual: | |
| • |) <u>— — </u> | | |
| 3. |) Indivi (x) Other: | dual: | |

In a separate sealed envelope labeled "Financial Submission," proponents shall submit one (1) original of the Financial Submission, including the original executed Price Offer, and five (5) copies of the Financial Submission, including five (5) copies of the executed Price Offer.



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PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE

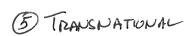
| 1. | Name of inc | dividual or entity submitting proposal: MCAF Winthrop LLC |
|------|--------------------|---|
| | Address: | c/o Willennium Partners |
| | | 7 water street, Suite 200, Boston, MAO 2109-4106 |
| | Telephone: | (617) 451-0300 |
| | E-mail: | jlarkin@ millenniumptrs.com |
| 2. | | k-one of the following: |
| | () Other | poration, incorporated in the State of: De) Gware LLC: Major Owners are istopher Jeffres, Philip Aarons, Panula Malkani, interests Entered: Mano Palumbo. In Please see Disclosure of Beneficial Interests spart of this Submission. \$ 150, 790,000 (See attached) One Hundred and Fifty Million Seven Hundred Nihety Thousand Dollars* prized representative: And Interests Submission." |
| | | |
| 43 0 | camarata CA | saled envelope labeled Tillalicial Sublitudiosis. |
| rop | onents sha | Ill submit one (1) original of the Financial Submission, |
| nclu | <u>iding the o</u> | original executed Price Offer, and five (5) copies of the |
| ina | <u>ncial Subn</u> | nission, including five (5) copies of the executed Price |
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| | * Pl | ease see attached page 2 of 2. |
| | | |

Page 1 of Z

MCAF WINTHROP LLC PURCHASE PRICE OFFER FOR 115 WINTHROP SQUARE

MCAF Winthrop LLC offers to the City of Boston a purchase price of One Hundred and Fifty Million Seven Hundred and Ninety-six Thousand Dollars (\$150,796,000) to be paid as follows:

- 1. \$100,000,000 upon receipt of all necessary approvals to start construction, plus
- 2. \$50,796,000 payable as follows: \$100 for each saleable square foot of each residential unit to be paid at each unit closing. (There are 507,960 residential saleable square feet in this Response to RFP.)



Boston Redevelopment Authority One City Hall Square Boston, MA 02201

PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE

| 1. | Name of individual or entity submitting proposal: TRANS NATIONAL |
|----|--|
| | PROPERTIES, LLC |

Address:

2 Charlesgate West

Boston, MA 02215

Telephone: 617-638-3458

Email:

jkrebs@transnationalgroup.com

- Please check one of the following:
 - Corporation, incorporated in the State of: MA(x)

3. Price Offer: \$75,000,000 Fee Simple

TNP submits a fee simple Price Offer of \$75,000,000 without public In words: benefits consideration.

Signature of authorized representative: Steven 5. Deller

Boston Redevelopment Authority One City Hall Square Boston, MA 02201

PRICE OFFER FOR THE ACQUISITION OF 115 WINTHROP SQUARE

| 1. | Name of ind | ividual or entity submitting proposal:Trinity Acquisitions LLC |
|-------|--------------|--|
| | Address: | 75 Federal St 4th Floor |
| | | Boston MA 02110 |
| | Telephone: | 617-720-8400 |
| | E-mail: | rhemenway@trinityfinancial.com |
| 2. | Please check | one of the following: |
| | | oration, incorporated in the State of: MASSACHUSETTS ership, names of partners are: |
| | () Indivi | idual: |
| 3. | Price Offer: | \$ |
| | In words: | At Ala |
| Ü | | rized representative: Patrick A. T. Lee Vice President of Trinity Acquisitions, Inc. its Member |
| In a | separate sea | led envelope labeled "Financial Submission," |
| prop | onents shal | I submit one (1) original of the Financial Submission, |
| inclu | ding the or | iginal executed Price Offer, and five (5) copies of the |
| | | ission, including five (5) copies of the executed Price |
| Offe | r. | |