

INTERPRETATION & TRANSLATION



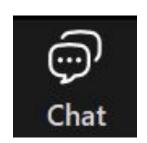
AVAILABLE LANGUAGES

- English
- Spanish

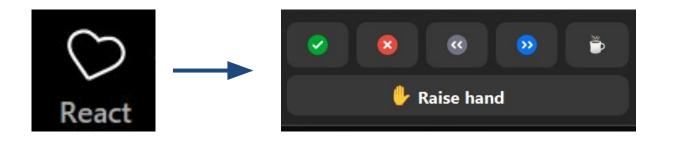


TRANSLATED SLIDES

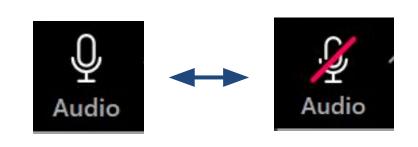
http://bosplans.org/WHB3Slides1210



Use the chat to type a comment or ask a question at any time – city staff will moderate the chat



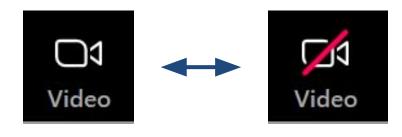
To raise your hand, click on "Participants" at the bottom of your screen, and then choose the "Raise Hand" option in the participant box



Mute/unmute - Participants will be muted during the presentation -

the host will unmute you during discussion if you raise your hand and

it is your turn to talk



Turns your video on/off

PLEASE HELP US ENSURE THAT THIS CONVERSATION IS A PLEASANT AND PRODUCTIVE EXPERIENCE FOR ALL ATTENDEES.

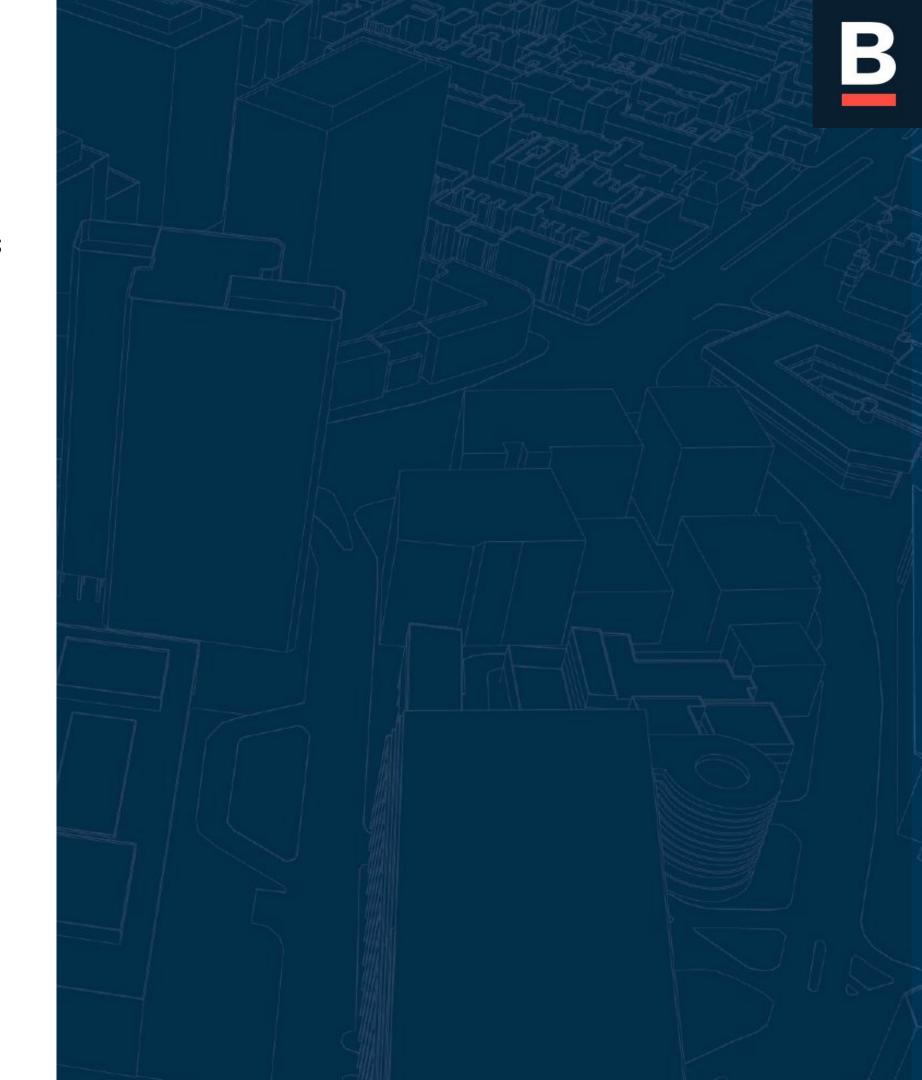
- Be respectful of everyone's time
- Use kind language
- Keep the discussion focused on the topic
- Remain muted until called on (use the "Raise Hand" function on Zoom for comments or questions)
- Please limit responses to two minutes or less.
- · Wait to raise additional questions until all others have had an opportunity
- If we are unable to get to your question tonight, please enter comments on the project website: (link) or email yoon.cha@boston.gov

TABLE OF CONTENTS

GOAL OF TODAY'S MEETING

Discuss how each proposal responds to the community priorities of the RFP. We ask that comments relate to how well each team addressed those priorities and the overall goal for creating new homeownership opportunities on city-owned land.

- 1 WELCOME HOME, BOSTON PHASE 3 OVERVIEW
- 2 SUMMARY OF PROPOSALS
- 3 DEVELOPER TEAMS
- 4 Q&A
- 5 NEXT STEPS & IMPORTANT LINKS





WELCOME HOME, BOSTON PHASE 3 OVERVIEW

BUILDING ON CITY-OWNED LAND



Disposition is the way in which Boston develops vacant or underutilized city-owned land to create more affordable, equitable, and resilient uses

Real Estate Division
analyzes subject parcel
and provides
recommendation

Real Estate Division drafts a Request for Proposal (RFP). RFPs lay out the guidelines for proposals, submission requirements, and evaluation criteria RFP is released and developers submit proposals

Strongest proposal is chosen based on evaluation criteria and community feedback Developer secures all design, financing, permits and is ready to break ground

DUE DILIGENCE RFP VISIONING RFP DRAFTING RFP REVIEW RELEASE RFP

DEVELOPER PRESENTATION

TENTATIVE DESIGNATION

FINAL DESIGNATION

DISPOSITION

Public Meetings to share recommendations, receive feedback, and gather ideas

Draft RFP Guidelines shared with community for comments

Public Meeting to review RFP proposals Public Meetings led by entitlement/ permitting process Ground lease or sale executed;
Development
breaks ground

WELCOME HOME, BOSTON

Initiative to help low- and moderate- income Bostonians become homeowners

- New family-sized condo units built on city-owned land
- Low-density, match the neighborhood context

PHASE 1 (2022) & PHASE 2 (2023):

- 80-100% Area Median Income (AMI) households
- 144 Units in Dorchester & Roxbury



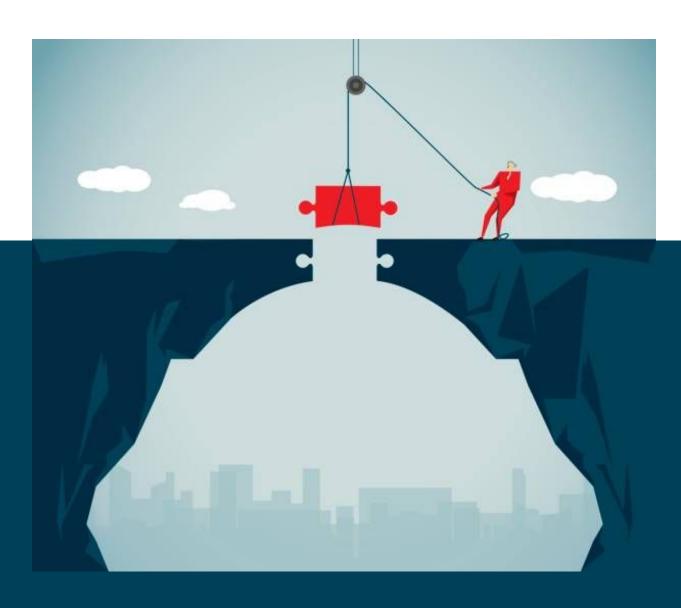
THE "MISSING MIDDLE"



There is a growing "missing middle" of prospective homebuyers that don't qualify for income-restricted housing, but cannot afford market-rate housing

Maximum Sale Price of a 100% AMI, 2-bd condominium in Boston (2024)

\$348,088



Median Sales Price of a Market Rate, 2-bd condominium in Boston (2024)

\$790,000



WHB PHASE 3 APPROACH

- 1. Expand opportunities to "missing middle" buyers (households earning 120~135% AMI)
- 2. City-led community engagement and preliminary due diligence
- 3. Leverage public land
- 4. Encourage innovation in housing delivery methods

WHB3 RFP: COMMUNITY ENGAGEMENT



COMMUNITY FEEDBACK

Neighborhood Priorities

- provide off-street parking spaces
- preserve mature trees and green space

First-Time Homebuyer Preferences

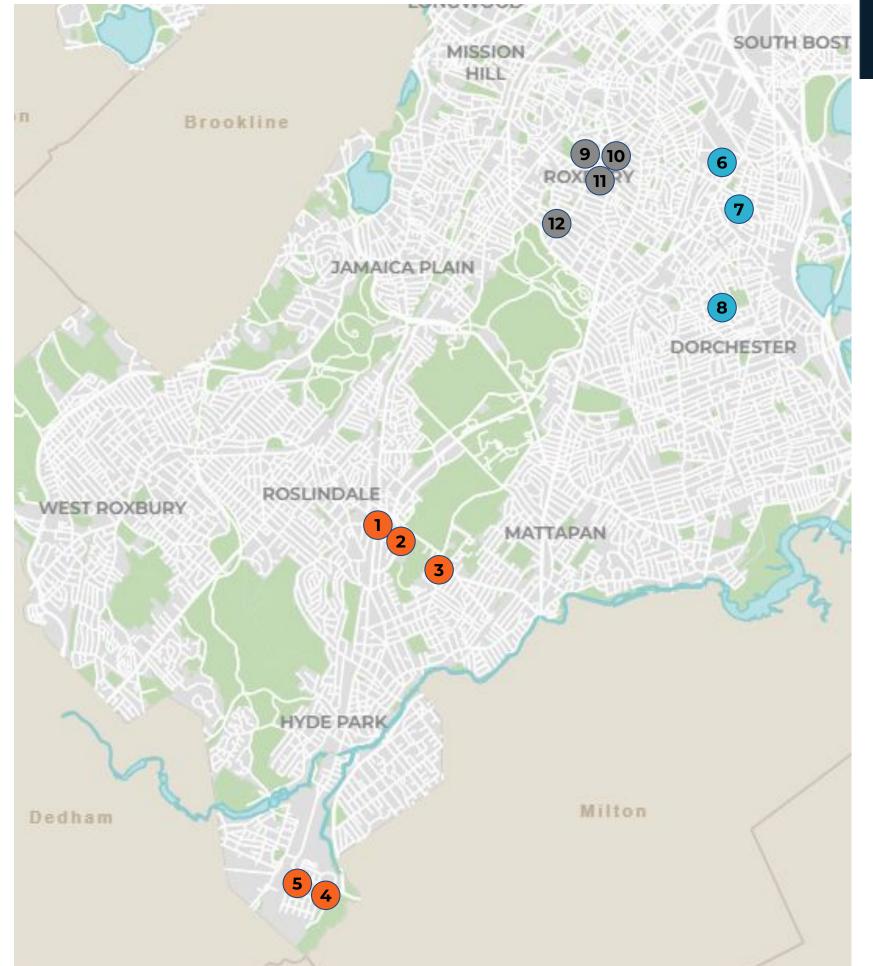
- willingness to trade off desirable features for lower unit price
- valued private outdoor space, larger unit size, and off-street parking
- need for accessible units

Outreach

- (4) virtual community meetings
- First Home Survey
- Outreach to city councillors, state representatives, neighborhood associations, residents
- Local newspaper, neighborhood email blast, social media, postcard mailer, door-to-door knocking

Site	Street Address	Assessing ID	Area (sf)	Appraised Value	Neighborhood	
1	8 Eastman St	0703788000	4,599	\$300,000		
	63 Stoughton St	1301368000	1,949	#200.000	Dorchester	
2	1 Everett Ave	1301369000	3,537	\$300,000		
	64 Tampa St	1803419000	3,178	#205.000	Hyde Park	
3	66 Tampa St	1803418000	3,385	\$325,000		
4	Colchester St (A)	1809674000	5,976	\$335,000		
5	Colchester St (B)	1809676000	6,000	\$335,000		
6	19 Laurel St	1201590000	3,300	\$300,000		
7	11-13 Catawba St	1201146000	5,570	\$300,000	Davibumi	
8	14 Catawba St	1201610000	4,950	\$300,000	Roxbury	
9	100 Ruthven St	1203160000	5,394	\$300,000		

- 9 sites in Dorchester, Roslindale, Hyde Park and Roxbury
- 3,000-7,000 sq. ft. vacant lots in residential neighborhoods
- Proponents may respond to 1 or multiple sites at once



WHB3 RFP: DEVELOPMENT OBJECTIVES



Quality homeownership units for 120-135% AMI first-time homebuyers

- Unit sales prices within estimated max.
 purchasing power (\$500,000~600,000)
- Preference for lower sales prices
- 0~3-bed units allowed, preference for 2-bed units.



Encourage Contextual Development

- Design responds to the existing scale and architectural character of neighboring context.
- Follow RFP's Design Guidelines



Incorporate Community Feedback

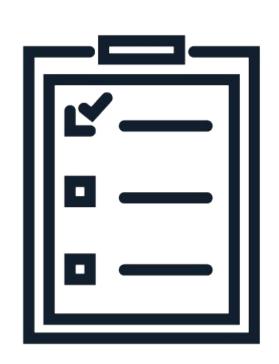
- Reflect community priorities identified through public meeting and summarized in the Community Feedback section.
- Preference for successfully addressing the priorities and preferences identified



Promote Innovation in Housing Delivery

- Utilize innovative construction methods or delivery model to reduce costs, timelines, construction impact
- Preference for integrating innovation for a more inclusive/efficient/resili ent housing delivery ecosystem

COMPARATIVE EVALUATION CRITERIA



1. Ability to Execute

The extent to which the development team's qualifications, relevant experience, and capacity to deliver the proposed project as presented and on schedule.

2. Development Concept

Alignment of the proposed project's program with the Development Objectives

3. Exceptional Urban Design and Sustainability

Alignment of the project's vision, design, and program with the Urban Design Guidelines, Resilient and Sustainable Design Guidelines, and zoning and regulatory requirements.

4. Strength of the Finance Plan

Strength and viability of the financing plan, and the development team's experience financing projects of similar complexity.

5. Diversity, Equity and Inclusion ("DEI") Plan (25%)

Clarity and strength of the proponent's DEI Plan to create meaningful, achievable opportunities for people of color, women, and M/WBEs across all phases of the project.

URBAN RENEWAL

В

Context

- 11-13 Catawba Street: Washington Park Urban Renewal
 Plan Area
- Plan outlines allowed uses, height, density, and other elements

Minor Modification

- Minor amendment to Plan
 - Ensure the boundaries of the urban renewal parcel are well-defined
 - Confirm **proposed residential uses** are allowed on the site
- City and State officials notified of proposed action
 11/10
- Modification will go to BPDA Board for comment and authorization at December Board meeting





	Proponent	Dorchester & Hyde Park Sites				Roxbury Sites				
#			63 Stoughton & 1 Everett	Tamna	Colchester (A)	Colchester (B)	19 Laurel	11-13 Catawba	14 Catawba	100 Ruthven
1	ACEDONE							X	X	
2	Ambry Development Group	X						X	X	X
3	Bold Vision Real Estate Solutions			X						
4	CWC Dev	X	X		X	X				
5	Ezy Street	X								
6	Haycon Building	X	X				X	X	X	X
7	HB.SA.MCM						X			X
8	KNG Realty Corp						X	X	X	
9	McPherson Development	X	X					X	X	X
10	Norfolk Design & Construction		X							
11	Stack Architecture & TAJ Development			X	X	X				





11-13, 14 Catawba Street

African Community Economic Development of New England (ACEDONE)

WELCOME HOME BOSTON PHASE

COMMUNITY PRESENTATION

December 11, 2025







HUE architecture

AGENDA

Development Team & Partners

About ACEDONE

Development Objectives

Development Plan

Affordability

Design Concepts

Future Development

Diversity and Inclusion

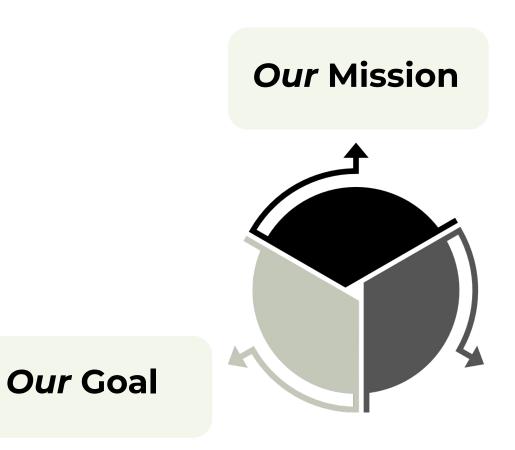




ABOUT ACEDONE

We value integrity, respect, relationship, trust, consensus-building, open communication, a community-centered approach, accountability, and innovation.









DEVELOPMENT TEAM & PARTNERS

ACEDONE



Developer

VIBE | 429 Development



In partner with 429

DEVELOPMENT

Development Consultants

Hue Architecture



Architect

Klein Hornig

Klein Hornig LLP

Counsel

Our Village Initiative



Buyer outreach and homeownership education

LaMacchia Realty (Coreen Morisset)



Sales and Marketing







DEVELOPMENT OBJECTIVES

1. Deliver Quality Homeownership Units

- Mix of unit sizes with 1-bed, 2-bed, and 3-bed units
- Quality homeownership units suitable for variety of household sizes

2. Encourage Contextual Development

- Design responds to neighborhood scale and design
- Buildings reflect and complement architectural characteristics of surrounding buildings

3. Incorporate Community Feedback

- Provides off-street parking for three cars and multiple bicycles
- Preserves mature trees and provides green space
- Units have private outdoor space with balconies

4. Promote Innovation in Housing Delivery

- Design efficient and cost-effective in its ability to adapt to each site
- Efficiencies in construction













Meticulously designed 12 Units featuring:

- 4 x 3 Bedroom homes
- 4 x 2 Bedroom homes
- 4 x 1 Bedroom homes

Street Address	Total # of Units	Parcel ID	Parcel Area (sq/ft)
11-13 Catawba St	6	1201146000	5925
14 Catawba St	6	1201610000	5000
		Total Area:	10925





AFFORDABILITY

Project Catawba Street will consist of 12 Units ranging from 80 – 135% AMI affordability.

Mix is as follows:

6 Affordable Units at 11-13
 Catawba Street

6 Affordable Units at 14
 Catawba Street

Building 1

Purchase Price, by income Limit as of 2025				
Unit Type	#Units	Approx. Unit Price		
One Bedroom	1	\$241,977		
One Bedroom	1	\$439,626		
Two Bedrooms	2	\$504,613		
Three Bedrooms	2	\$569,103		

Durchasa Dries by Income Limit as of 2025

Building 2

Purchase Price, by Income Limit as of 2025

Unit Type	#Units	Approx. Unit Price
One Bedroom	1	\$316,830
One Bedroom	1	\$439,626
Two Bedrooms	2	\$504,613
Three Bedrooms	1	\$416,707
Three Bedrooms	1	\$569,103



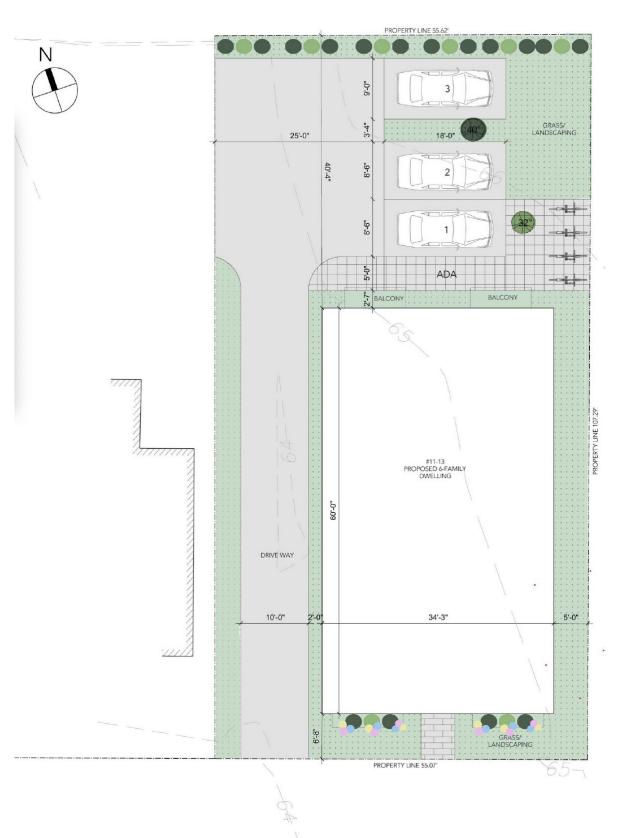




DESIGN CONCEPT

11-13 Catawba Street







2 #11-13 BIRD'S EYE VIEW



3 #11-13 STREET VIEW



#11-13 LOCUS MAP N.T.S.



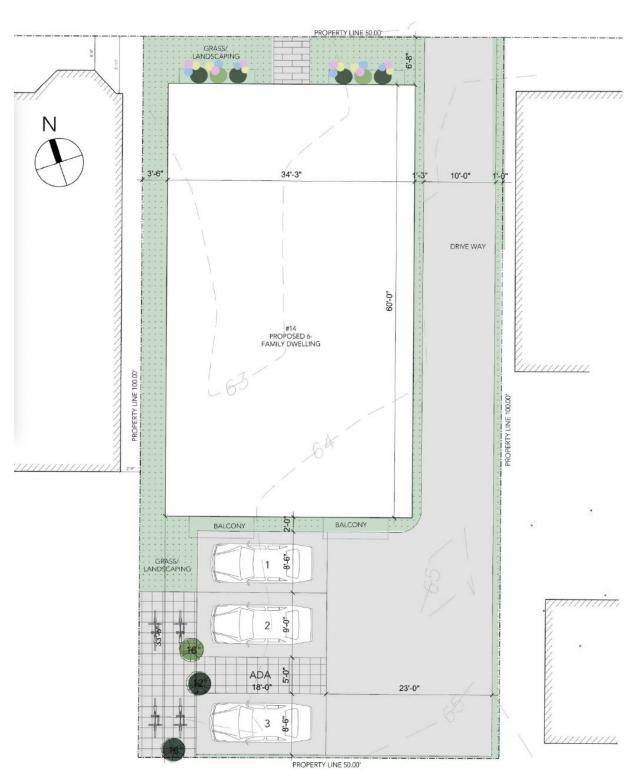




DESIGN CONCEPT

14 Catawba Street







2 #14 BIRD'S EYE VIEW



3 #14 STREET VIEW





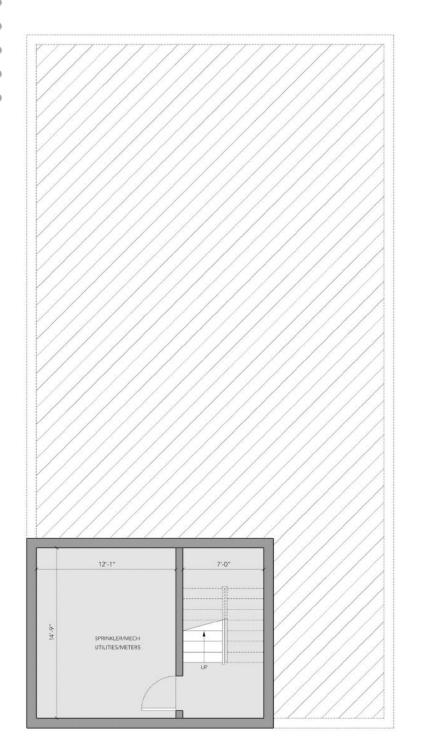








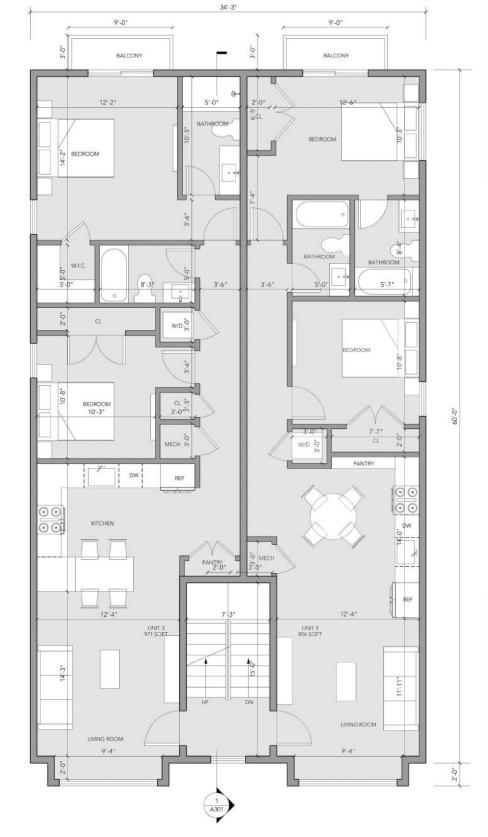
:11-13, 14 CATAWBA ST FLOOR PLAN



#11-13,14 CATAWBA ST

PROPOSED BASEMENT PLAN





ZONING RESIDENTIAL SQUARE FOOTAGE SUMMARY			
PROPOSED GROSS ARE			
BASEMENT			
FIRST FLOOR	2055 GSF		
SECOND FLOOR	2097 GSF		
THIRD FLOOR	2097 GSF		
TOTAL	6249 GSF		

BUILDING UNIT SCHEDULE				
NO.	TYPE	NET AREA		
UNIT 1	3 BEDR + 2 BATHR	1200 SQFT		
UNIT 2	1 BEDR + 1 BATHR	585 SQFT		
UNIT 3	2 BEDR + 2 BATHR	971 SQFT		
UNIT 4	2 BEDR + 2 BATHR	856 SQFT		
UNIT 5	3 BEDR + 2 BATHR	1219 SQFT		
UNIT 6	1 BEDR + 1 BATHR	603 SQFT		
	DILLI DINC NET ADEA	E424 COET		

BUILDING NET AREA 5434 SQFT













PROPOSED ELEVATIONS









PROPOSED ELEVATION S



#11-13





THE VISION FOR ACEDONE'S FUTURE

DEVELOPMENT pment corporation is driven by a mission to not only address the housing crisis but to empower and uplift underrepresented communities in Boston. Through affordable housing, we're building pathways to homeownership, wealth creation, and leadership development, while also advocating for systemic change.

HOUSING	OUR PURPOSE	
DEVELOPMENT	OUR PURPOSE	OUR VISION

- 1. Promoting Homeownership
- 2. Inclusive Living
- 3. Quality and Sustainability
- 4. Local Economic Boost
- 5. Cultural Enrichment

- 1. Community
 Empowerment
- 2. Addressing Disparities
- 3. Leadership Development
- 4. Wealth Creation
- 5. Catalyzing Change

- 1. Expanding Impact
- 2. Advocacy and Policy Influence
- 3. Fostering Education
- 4. Innovative Affordable Housing Solutions
- 5. Generational Stability Through Homeownership







Proposed PROJECT SCHEDULE









DIVERSITY AND INCLUSION

- MBE Developer: ACEDONE is a minority run organization with
 20+ years experience working with immigrant communities
- Promoting cultural diversity and involving M/WBE in every step of our development plan
- Outreach plan: targeted outreach to low-income communities
- Workforce: subject to Boston Resident Jobs Policy
- Leverage relationships with local community groups to reach diverse populations













MEET OUR TEAM



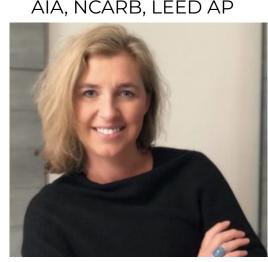
Willie Bodrick, II, J.D., M.Div.
Principal & Co-Founder
Ambry Development Group



Winston Bodrick, J.D.
Principal & Co-Founder
Ambry Development Group



Hansy Better Barraza
Principal & Co-Founder
Studio Luz Architects
AIA, NCARB, LEED AP



Dr. Agnes Vorbrodt, AIA

Principal

VvS | Sustainability Consultant



Brenda Laurenza
President
Bald Hill Builders



Michael ValdezGraphic Designer



Jonathan Nye
Partner
Brown Rudnick LLP



Alvin B. Carter III

Outside General Counsel

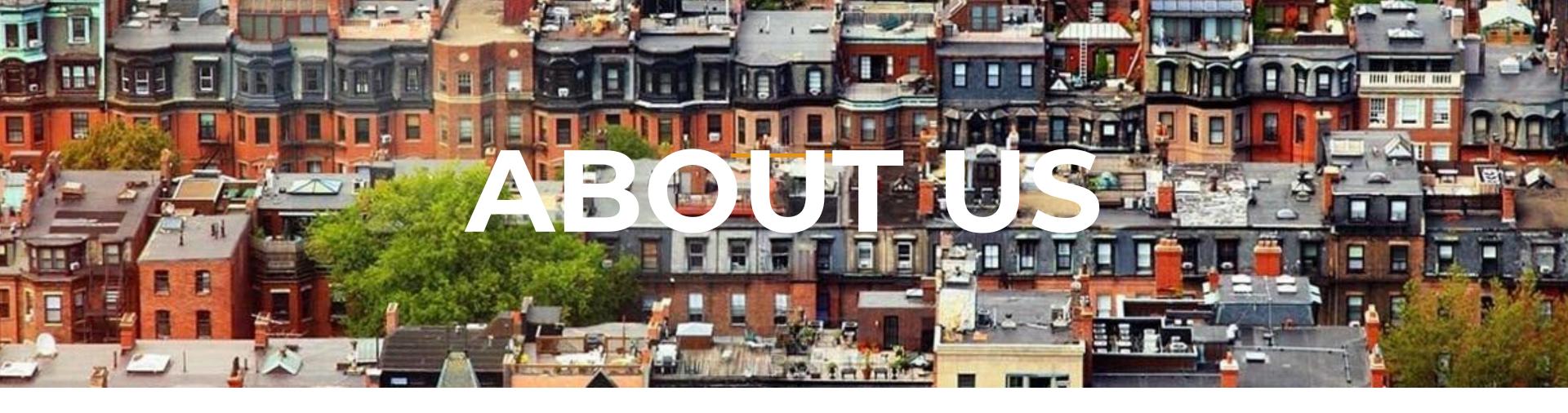
Brown Rudnick LLP



Watt Grosshandler
VP of Operations
Bald Hill Builders



Kevin Quetti, PEPrincipal & Founder
Boston Civil



AMBRY DEVELOPMENT GROUP

Ambry is a minority-owned impact real estate development firm committed to creating sustainable and inclusive communities through innovative real estate projects. Our vision is to revitalize underserved neighborhoods, enhance economic opportunities, foster social equity, and increase generational wealth creation. During this housing crisis, Ambry's platform is focused on developing a diverse portfolio of affordable housing and homeownership, commercial uses, workforce, and transit-oriented housing in Boston and gateway cities across the Commonwealth. We are passionate about leveraging our expertise to create positive change and generate meaningful returns for our community.

Currently, Ambry is the tentatively designated developer of 34 Wales Street through the Mayor's Office of Housing Welcome Home Boston, Phase 2 properties located in the Mattapan and Dorchester neighborhoods of the City of Boston. The proposed development consists of twelve (12) homeownership units on a vacant parcel in Dorchester, with six (6) of such units reserved for households earning at or below 80% AMI and six (6) of such units reserved for households earning at or below 100% AMI.

The Social Impact Collective ("SIC") is the architect and lead designer of this project.



SITE CONTEXT







11-13 CATAWBA STREET

14 CATAWBA STREET

100 RUTHVEN STREET

Our proposed homeownership developments at 11–13 Catawba Street, 14 Catawba Street, and 100 Ruthven Street collectively advance Boston's vision of creating attainable pathways to homeownership for households earning up to 120% AMI. Each site is designed with contextual sensitivity, architectural integrity, and strong community alignment. At 11–13 Catawba and 100 Ruthven Streets, three off-street parking spaces are provided at the rear to balance resident needs with neighborhood expectations, while preserving green space and pedestrian access. In contrast, 14 Catawba Street adopts a reduced-parking approach—based on community feedback and the growing preference for affordability and open space over parking—allowing for more units and shared outdoor amenities that foster connection and sustainability. Across all sites, designs integrate contextual forms, private balconies, and accessible units, ensuring harmony with existing streetscapes while enhancing livability, energy efficiency, and inclusivity within the surrounding community.

LOT SIZE

11-13 Catawba St: 5,570 SF within 1 parcel 14 Catawba St: 4,950 SF within 1 parcel

ZONING DISTRICT

Roxbury Neighborhood

ZONING SUBDISTRICT

3F-4000 Medium Residential

ZONING OVERLAY

N/A

Lot Size (sf): 5,570 SF Height (Max): 35', 3 Stories

SETBACKS

Front yard min. depth - 20 ft Side yard min. width - 10 ft Rear yard min. depth - 30 ft

Open Space

650 SF / Unit

CONSTRUCTION TYPE

Construction Type VA
Any Materials
All Wood Framing

BUILDING FOOTPRINT

3,712 SF

SITE CONDITIONS

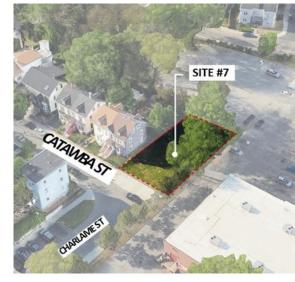
The 11–13 and 14 Catawba Street parcels both front directly onto Catawba Street, offering strong visibility and clear access. Together, they are framed by a consistent pattern of 2.5- to 3-story residential buildings that establish the neighborhood's scale and rhythm. Existing mature trees across the sites add natural character and create meaningful opportunities for landscape integration within future design.

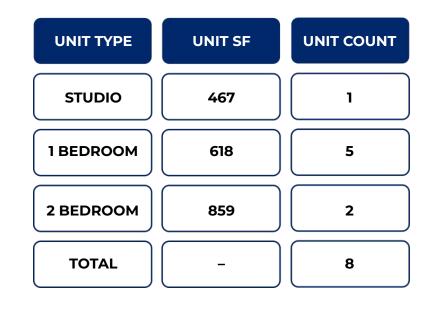
CATAWBA STREET

11-13 CATAWBA STREET









14 CATAWBA STREET





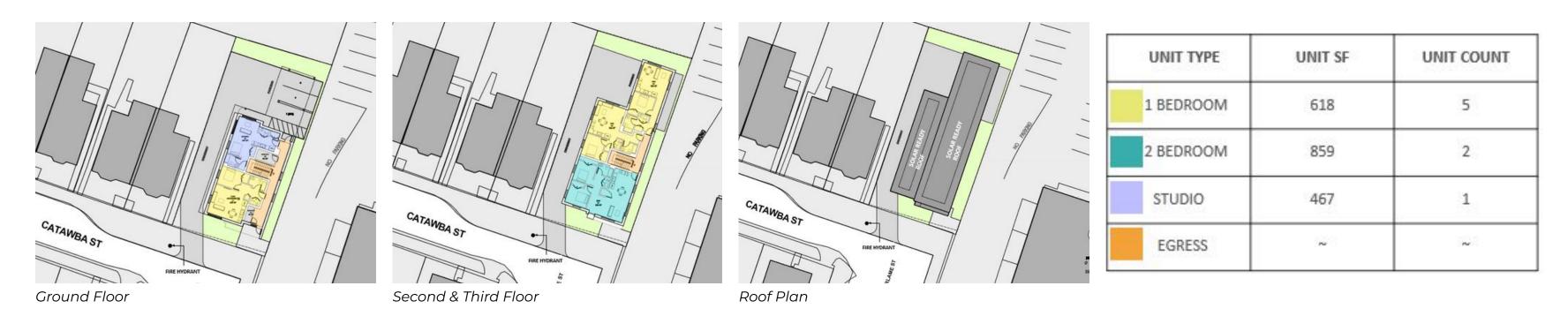


UNIT TYPE	UNIT SF	UNIT COUNT
STUDIO	_	_
1 BEDROOM	576	3
2 BEDROOM	895	6
TOTAL	_	9

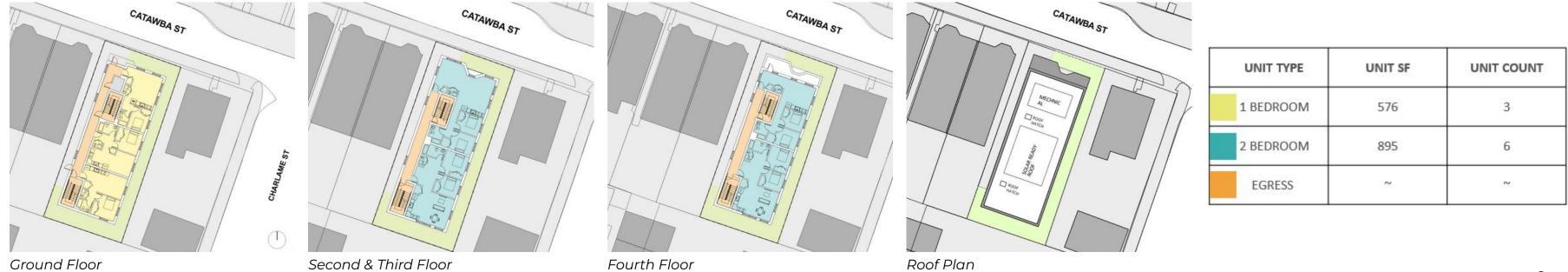


FLOOR PLANS | CATAWBA STREET





14 CATAWBA STREET | LOT SIZE: 4,950 SF | BUILDING FOOTPRINT: 2,835 SF | GROSS FLOOR AREA: 9,082 SF | 9 UNITS





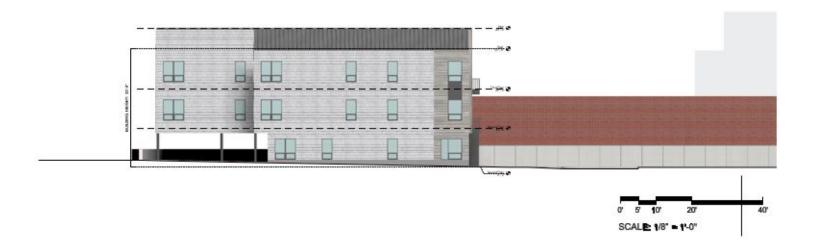
ELEVATIONS

11-13 CATAWBA STREET | LOT SIZE 5,570 SF | 1 PARCEL

SOUTH ELEVATION



WEST ELEVATION

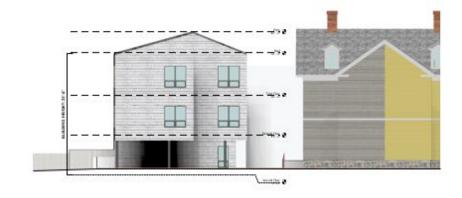


EAST ELEVATION



0' 5' 10' 20' 40' SCALE: 1/8" = 1'-0"

NORTH ELEVATION





UNIT MIX | AFFORDABILITY

UNIT MIX	120% AMI	SALE PRICE	TOTAL UNITS
STUDIO	1	\$327,744	1
1 BEDROOM	5	\$387,935	5
2 BEDROOM	2	\$445,590	2
TOTAL	8	\$3,158,599	8



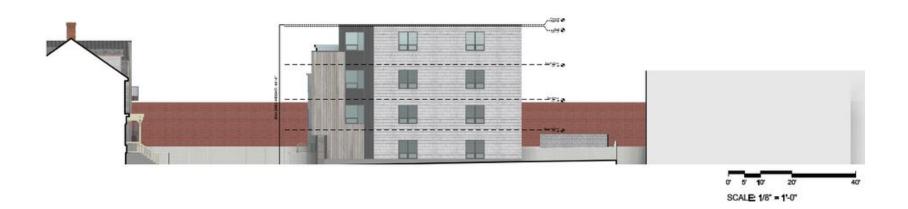
ELEVATIONS

14 CATAWBA STREET | LOT SIZE 4,950 SF | 1 PARCEL

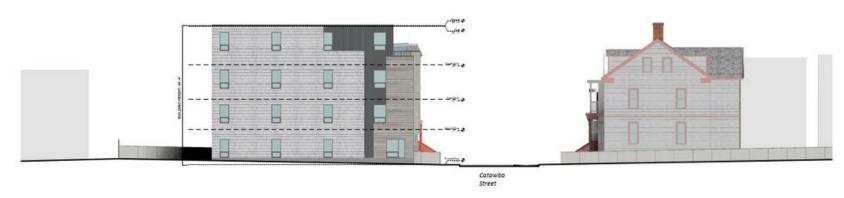
VIEW FROM CATAWBA STREET

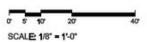


WEST ELEVATION

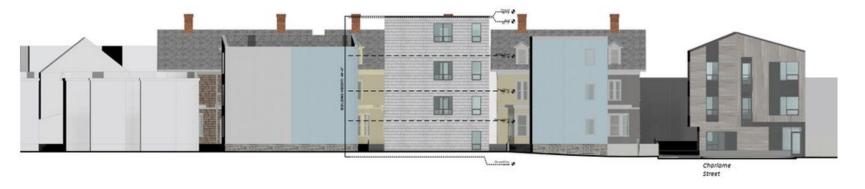


EAST ELEVATION





SOUTH ELEVATION



0' 5' 10' 20' 40' SCALE: 1/8" = 1'-0"

UNIT MIX | AFFORDABILITY

UNIT MIX	120% AMI	SALE PRICE	TOTAL UNITS
STUDIO	-	\$327,744	-
1 BEDROOM	3	\$387,935	3
2 BEDROOM	6	\$445,590	6
TOTAL	9	\$3,837,345	9



LOT SIZE

5,394 SF within 1 parcel

ZONING DISTRICT

Roxbury Neighborhood

ZONING SUBDISTRICT

3F-4000 Medium Residential

ZONING OVERLAY

N/A

Lot Size (sf): 5,394 SF Height (Max): 35', 3 Stories

SETBACKS

Front yard min. depth - 20 ft Side yard min. width - 10 ft Rear yard min. depth - 30 ft

Open Space

650 SF / Unit

CONSTRUCTION TYPE

Construction Type VA

Any Materials

All Wood Framing

BUILDING FOOTPRINT

3,712 SF

SITE CONDITIONS

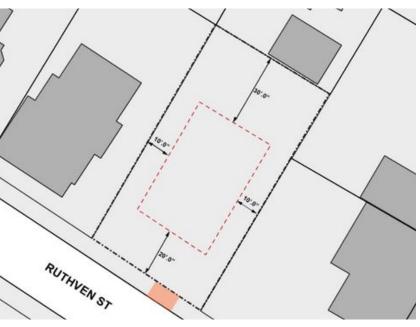
The 100 Ruthven Street site is a mid-block parcel with frontage along Ruthven Street, offering direct access and visibility. Its context is defined by predominantly 2.5- to 3-story residential buildings, with adjacent commercial and light industrial uses. Existing trees on the parcel provide natural features that can be incorporated into future site development.

100 RUTHVEN STREET





. / 2	UNIT TYPE	UNIT SF	UNIT COUNT
	STUDIO	467	1
A CALL	1 BEDROOM	618	5
	2 BEDROOM	859	2
7	TOTAL	_	8



Existing Curb Cuts





EAST ELEVATION

NORTH ELEVATION

FLOOR PLANS + **ELEVATIONS**

VIEW FROM RUTHVEN STREET |SOUTH ELEVATION

Building Footprint: 3,712 SF

Lot Size: 5,394 SF

Gross Floor Area: 5,989 SF

Total Unit Count: 8 Units

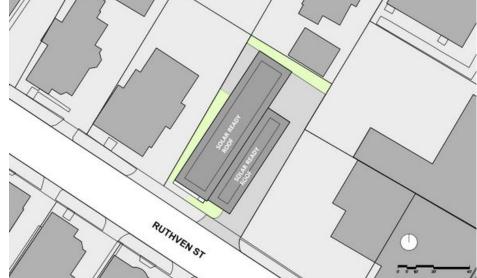
Parking: 3 Spaces (0.4 Ratio)

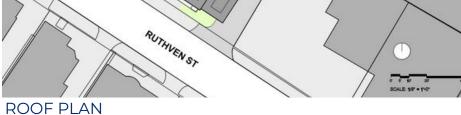




UNIT MIX | AFFORDABILITY







WEST ELEVATION



UNIT TYPE	UNIT SF	UNIT COUNT
1 BEDROOM	618	5
2 BEDROOM	859	2
STUDIO	467	1
EGRESS	~	~









PERSPECTIVES

11-13 CATAWBA STREET



14 CATAWBA STREET



100 RUTHVEN STREET











SUSTAINABILITY + LANDSCAPE STRATEGY

Each project is located in a vibrant urban setting with easy access to public transportation and essential services—enhancing walkability and reducing reliance on single-occupant vehicles. Designed for both livability and sustainability, the developments integrate high-performance systems, natural elements, and responsible material use to promote long-term environmental stewardship and occupant well-being.

SUSTAINABLE URBAN LIVING



Each project is thoughtfully situated in an urban setting with access to public transportation and essential services, enhancing walkability and reducing dependence on single-occupant vehicles. The developments are designed to balance density with livability—integrating natural elements, efficient systems, and sustainable materials to promote health, comfort, and long-term environmental responsibility.



SITE DESIGN + LANDSCAPE

Limited green spaces will be designed to connect residents with nature while minimizing maintenance and environmental impact. Each site will feature native and drought-tolerant plantings, pollinator gardens for bees and butterflies, and on-site rainwater management systems. Light-colored paving, shade trees, and solar-ready high-albedo roofs will mitigate the urban heat island effect, while efficient full-cutoff exterior lighting will minimize light pollution. Two of the four buildings will include limited under-building parking to further reduce impervious surfaces and preserve open space.

BUILDING PERFORMANCE + SYSTEMS



The compact buildings will feature high-performance envelopes with superior insulation, low-e glazing, and airtight construction achieving a HERS Index of 45—supporting the City's Carbon Neutral Boston 2050 goals. All systems will be fully electric, including air-to-air heat pumps and heat pump water heaters. LED lighting with smart controls and ultra-low-flow plumbing fixtures will reduce energy and water use. Each unit will include energy recovery ventilation with superior filtration to ensure healthy indoor air, and no combustion appliances or fireplaces will be used.



MATERIALS + HEALTHY INTERIORS

Material selections will prioritize regional sourcing, recycled content, and sustainable forestry. Interior finishes such as flooring, paint, and sealants will meet low-emission standards (Greenguard Gold, FloorScore, or CRI Green Label Plus). The building and site will be entirely non-smoking, supporting occupant health and indoor air quality.



DEVELOPMENT PLAN

Following ISD submission, the project will move to a Zoning Board of Appeals (ZBA) hearing, with Ambry continuing active community engagement to keep residents informed and involved. In parallel, Ambry will finalize budgets, secure financing, and coordinate with the BPDA to ensure compliance and readiness for construction led by Bald Hill Builders (WBE). The team will maintain transparency through regular updates, including permitting progress, funding alignment, and schedule milestones.

The development complies with Roxbury and Dorchester Neighborhood Design Guidelines and advances Boston's goals for workforce and affordable homeownership. Ambry will partner with the Boston Home Center to implement the City's Affirmative Fair Housing Marketing Plan, ensuring equitable outreach and fair buyer selection. Guided by community input, financial discipline, and regulatory integrity, Ambry is committed to delivering a high-quality, sustainable, and inclusive neighborhood development.







DIVERSITY & INCLUSION



DEVELOPER

Ambry Development Group Minority-owned Company

STU

ARCHITECTURE URBAN DESIGN

ARCHITECT

Studio Luz Architecture **MWBE**

Ambry recognizes that promoting diversity, equity, and inclusion ("D&I") is a moral imperative and a strategic advantage for our business. We are committed to fostering a work environment that embraces diversity, ensures equal opportunities, and values inclusivity. Our M/WBE-owned firms participating in the proposed development are as follows:



GENERAL CONTRACTOR

Ball Hill Builders **WBE**

DR. AGNES VORBRODT

SUSTAINABILITY CONSULTANT

VvS

WBE



GRAPHIC DESIGNER

RFP Graphic Designer Minority-owned Company



DEVELOPMENT SCHEDULE





Welcome Home Boston Phase III

Haycon Building LLC

Proposal Overview



Roxbury Sites:

19 Laurel

11-13 Catawba

14 Catawba

100 Ruthven





About Haycon

- Have been working with the neighborhood since 2008
- Innovators in sustainable building
- Focus on reducing embodied carbon
- Expertise in Passive House and Mass Timber
- Committed to efficient and Affordable Housing solutions



Close Proximity Illustration



Nearby Laydown Area
Team Resources & Equipment
Overcome Jobsite Challenges



Our Approach

- Partnered with Thoughtcraft to explore new construction approaches
- Initial focus on prefabricated mass timber framing + SIP wall panels
- Goal: Faster construction and potential cost efficiencies



Findings: Prefabrication vs Conventional

- Prefabrication increases overall project cost
- Prefabricated units exceed sale price thresholds in RFP
- Conventional construction is more cost-competitive



Proposed Solution

- Use simplified development pipeline
- Employ traditional onsite construction techniques
- Aim to maintain sustainability and affordability goals



Current Case Study Work

- Projects in Dorchester acting as owner, builder, and developer
- Two triple-deckers: 13 Bird Street & 53 Burrell Street
- Six-unit double triple-decker: 841 Columbia Road
- Integrated design-build model streamlines development and reduces soft costs



Community Benefits

- Strong history of local workforce and W/MBE engagement
- Onsite construction increases opportunities for local trades
- Plan to deliver Passive House buildings to lower resident utility costs

Closing...

- Thank you for the opportunity to submit the proposal
- Happy to provide additional submissions
- Everyone at Haycon looks forward to collaboration on Phase III





WELCOME HOME BOSTON, PHASE 3

DEVELOPER PRESENTATION

December 10, 2025

GROUP C PARCEL

19 LAUREL STREET, SITE 6 100 RUTHVEN STREET, SITE 9

SUBMITTED BY

HB.SA.MCM







PRESENTED BY

Ravi Parmar, Catriel Tulian, Maxime Charles





DEVELOPMENT TEAM

- HB.SA.MCM is a joint venture between Historic Built, Stack Architecture, and Mass. Construction & Management, all State-certified Minority Business Enterprises with over forty years of combined housing development experience
- Historic Built specializes in adaptive reuse and affordable housing, led by Ravi Parmar, who also supports community-owned urban farms in Roxbury, Mattapan, Hyde Park, and Dorchester (historicbuilt.com)
- Stack Architecture led by Catriel Tulian brings 20+ years of multifamily design experience, with a focus on high-quality residential buildings (stack-arc.com)
- Mass. Construction & Management was founded by Maxime Charles and has delivered multiple Welcome Home Boston projects in nearby neighborhoods (massconstruct.com)







DEVELOPMENT PROPOSALS

- We are proposing new, high-quality, for-sale homes at 19 Laurel Street and 100 Ruthven Street designed for local first-time buyers
- At Laurel, we propose three 2-bedroom condo units available to first-time buyers at 135% of Area Median Income, each with an off-street deeded parking space
- At Ruthven, we propose six 2-bedroom condo units available to first-time buyers at 135% of Area Median Income, four of which will have deeded off-street parking

DIVERSITY

- Team is a locally rooted partnership with deep experience in affordable housing, design, and construction in Boston
- Team members are 2025 participants in the Affordable Housing Developer Fellowship at The Builders Coalition (buildercoalition.com)







GOALS & EXPECTATIONS

- Proposals turn long-vacant lots into new homes that strengthen the neighborhood and local economy
- Adds new ownership housing while creating local construction jobs
- Exceeds current Stretch Energy Code standards with efficient, forward-looking design
- Maintains a walkable, pedestrian-friendly streetscape with landscaping that fits the look and feel of both streets
- Supports Boston's goals for more safe, affordable housing and neighborhood reinvestment without using City, State, or Federal subsidies
- Aligns with RFP goals from both the City of Boston and the Roxbury community
- Timely construction completion in accordance with RFP guidelines

AFFORDABILITY

- New homes priced below recent market sales
- Two-bedroom condo sales in Roxbury averaged \$607,625 over the last six months, as of 10/2025
- Two-bedroom condos are each priced at \$498,114
- Homes are targeted to first-time buyers, within reach of middle-income households at 120-130% AMI estimated to have a maximum purchasing power of \$500,000 to \$600,000

SALE PRICE & MARKET STUDY

- Market analysis confirms strong demand for two-bedroom ownership units at this price point
- Proposal helps bridge the gap between subsidized housing and high-priced market-rate homes







COMMUNITY BENEFITS

- Converts long-vacant lots into new, well-designed homes that improve the streetscape
- Generates new annual property tax revenue for the City
- Creates construction jobs, supporting local workers and small businesses

TREE PROTECTION

- Proposal is committed to protecting on-site tree canopy, directly contributing to cooler streets, improved air quality, and a greener Roxbury
- Proposal will comply with City's public tree protection ordinance
- Healthy, mature on-site trees will be preserved wherever possible, with guidance from a certified arborist

PARKING TRAFFIC, & MOBILITY

- Off-street parking spaces are located at the rear of the properties and Development team has engaged an urban planning consultant to ensure final design contributes to the urban space (rhyne.llc)
- Secure indoor bike storage will be provided for residents and visitor bike parking will be added using post-and-ring racks, in line with City's bicycle parking guidelines

TIMELINE

- Design development, zoning, and construction documents completed through 2026
- Financing, closing, and start of construction targeted for fall 2027
- Construction runs through 2028, with marketing, sales, and full occupancy by spring 2029











DESIGN NARRATIVE

- Primary entries face the street, with façades aligned to the typical front setback on the block
- Architecture echoes the height, proportions, and bay rhythms of neighboring homes
- Porches, stoops, and balconies create an inviting transition between sidewalk and front door
- Sidewalks, street trees, and any disturbed public realm elements will be restored at project completion

URBAN DESIGN GUIDELINES

- Three-story height matches abutting buildings and reinforces existing street wall
- Ground-floor layout and entries support eyes-on-the-street and neighborhood safety
- Plantings include yard trees and native understory for long-term resilience, award-winning landscape architect committed to project (m-d-l-a.com)

RESILIENT & SUSTAINABLE DESIGN

- Team includes expertise from the co-author of the 2020 MOH Zero-Emission Guidelines, applying lessons from Passive House and Net-Zero projects in Boston
- In-house energy modeling (WUFI) will guide envelope design to reach a target blower-door result of ≤ 2.5 ACH50
- All-electric systems: cold-climate heat pumps, heat-pump water heaters, Energy Star appliances, and efficient LED lighting with controls
- Ventilation uses dedicated outdoor air with energy recovery for healthier indoor air
- Roofs are designed to be solar-ready, with pathways in place so the future condo association can easily add a photovoltaic system

NEIGHBORHOOD IMPACT

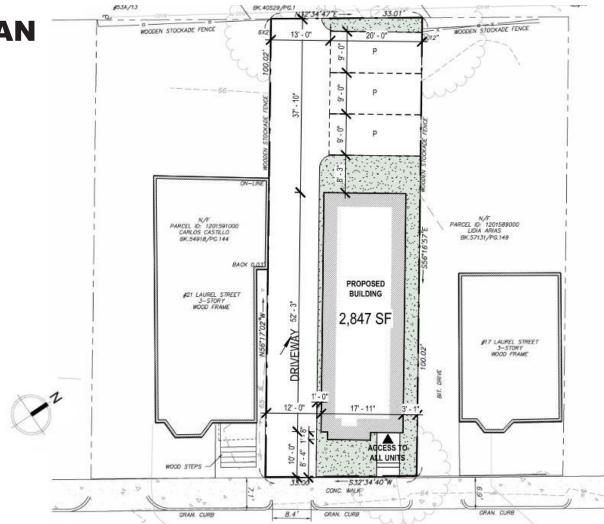
- Building height, massing, and rhythm are aligned with neighboring triple-deckers and homes
- Entrances, porches, and lighting are oriented to the street to support a safe, active public realm







19 LAUREL ST SITE PLAN

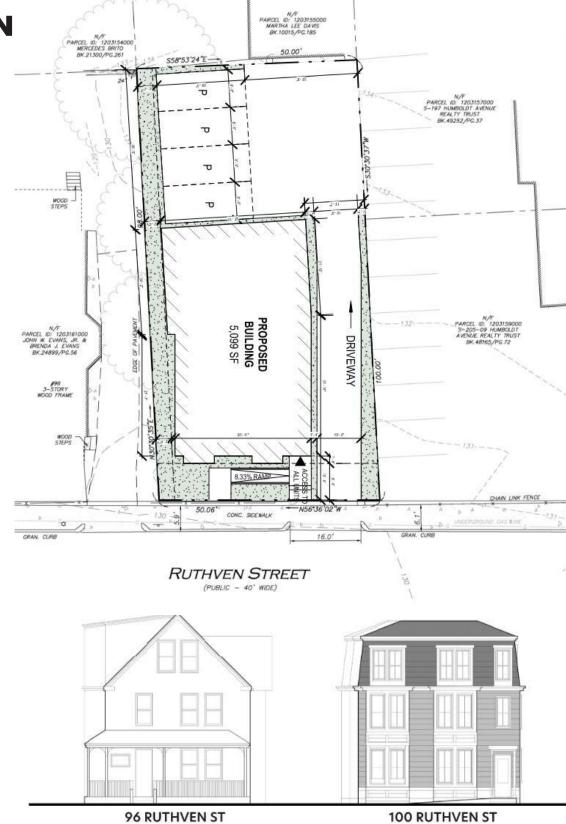


LAUREL STREET



100 RUTHVEN ST

SITE PLAN





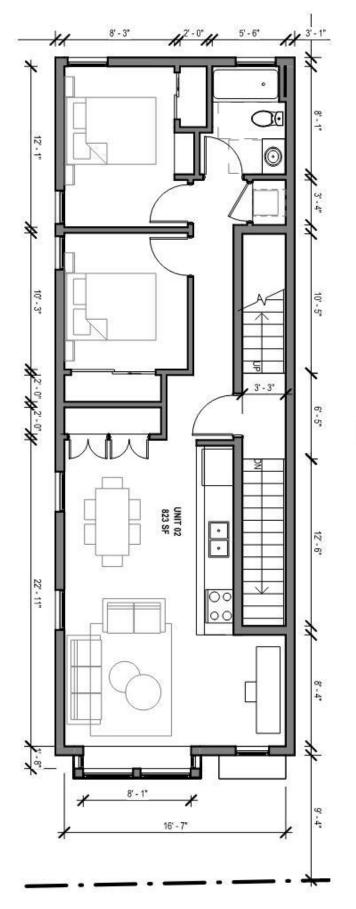




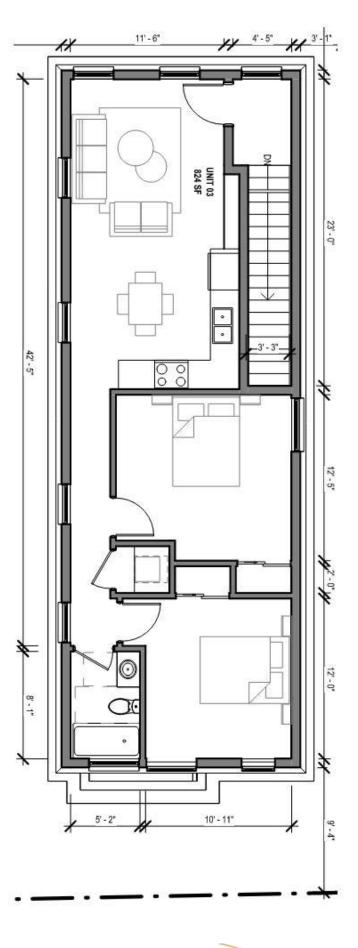
19 LAUREL ST FLOOR PLANS

UNIT 01 847 SF \$ 5'-0"

LEVEL 2 PLAN



LEVEL 3 PLAN







LEVEL 1 PLAN

19 LAUREL ST ELEVATIONS





SOUTH ELEVATION









19 LAUREL ST BUILDING SECTIONS









100 RUTHVEN ST FLOOR PLANS



22' - 10 1/4" 21' - 1 1/4" LIVING / DINING / LIVING / DINING T 13'-51/4" KITCHEN 365 SF KITCHEN 322 SF 0 W/D 6' - 5 3/4" BATH W/D 77 SF BATH 58 SF 10' - 2 1/4" BED BED 101 SF 139 SF BED BED 11'-3 1/4" 111 SF 97 SF 9' - 10 1/2" 12' - 8 1/4" 10' - 10 3/4" 8' - 11 1/4"

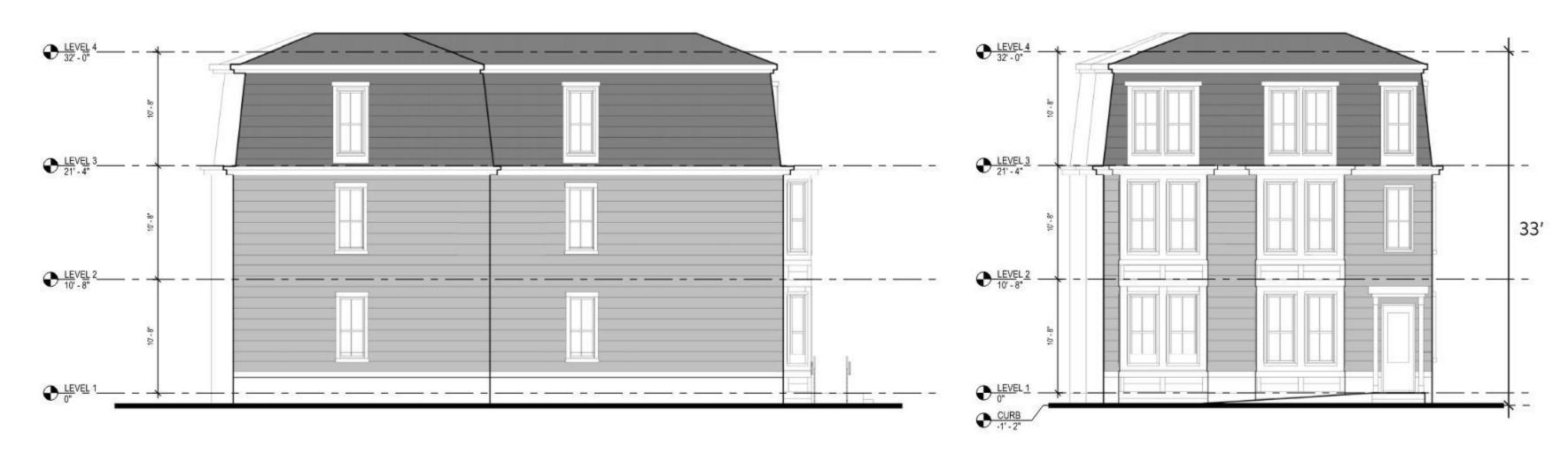
LEVEL 1 PLAN LEVEL 2 & 3 PLAN







100 RUTHVEN ST ELEVATIONS



WEST ELEVATION SOUTH ELEVATION

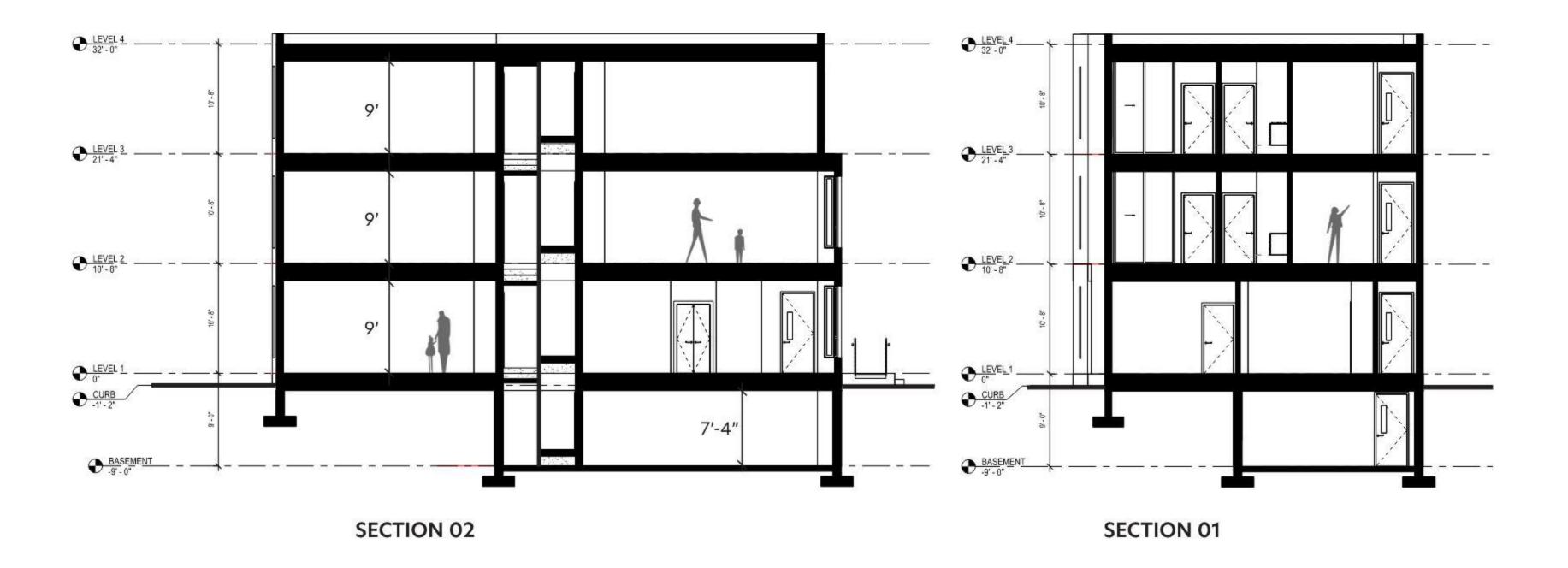




221 40 4/41



100 RUTHVEN ST BUILDING SECTIONS









DIVERSITY, EQUITY, & INCLUSION PLAN

- Over 90% of the project team are minority-owned business enterprises, with more than 75% based in Boston
- Construction goals include 75% of work hours awarded to MBE/WBE/SLBE firms and subcontractors
- MCM actively uses the Massachusetts Minority Contractors Association and other networks to hire MBE/WBE/VBE/SLBE subcontractors, maintaining a 70–80% minority workforce
- Project will center Black, Indigenous, and People of Color in contracting and hiring, aligning opportunity with the community where the housing is built

BOSTON RESIDENTS JOB POLICY

- Developer will engage local community organizations and use tools like the Boston Jobs Bank, City construction career fairs, and YouthBuild Boston's alumni network
- Additional resources include MassHousing's Business Enterprise Directory, the Massachusetts Small Business Development Center, and the City's MBE/WBE/VBE/SLBE directory

AMMENITIES & COMMUNITY PRIORITIES

- Architecture draws inspiration from historic homes at 8 and
 10 Laurel Street to maintain neighborhood character
- Design follows MOH massing and design guidelines and exceeds the Stretch Energy Code
- Deeded off-street parking space to reduce pressure on on-street parking
- Private outdoor space is provided at rear of the property
- Accessible ground-floor housing to meet expressed community needs

HOMEOWNERSHIP

- Buyers will be connected to Boston Home Center resources, including Homebuyer Financial Assistance and traditional assistance programs
- Developer will partner with experienced affirmative fair housing marketing agents to recruit a diverse pool of eligible buyers
- Marketing plan will emphasize outreach to Boston residents and first-time buyers in Roxbury and nearby neighborhoods









Welcome Home Boston - Phase 3

Proposal
11-13 & 14 Catawba Street Parcels
19 Laurel Street Parcel

KNG Realty Corp.

Erise Builders, Inc.

Genuine Construction & Consulting, LLC

The Team

Developer - Catawba-Laurel Joint Venture

- KNG Realty Corp. WBE/SLBE, Kendra Roe, Owner
- Erise Builders Inc. MBE, Edison Ribeiro, Owner
- Genuine Contracting and Consulting, LLC, Sean Miller, Owner

General Contractor - Erise Builders Inc. and Genuine, self perform and manage

Design Team - Abacus Architects & Planners, David Pollak, Principal,

Dagny Elliston, Julia Patten, and Michael O'Connor

Lenders - NECTAR and TLI/MCCI

- ★ KNG Awarded Developer Partner of the Year for Development without Displacement, 2023 by DNI/DSNI
- ★ KNG and Erise Awarded Excellence in Community Impact, 2024 by MHIC
- ★ BRJP Reporting over 70%









Magnolia Woodford 7 Units KNG & Erise Builders Completed August 2024

The Catawba Plan - 9 Units

11-13 Catawba Proposal - 6 family sized units in three story building;

(6) 2 Bed, 2 Full Baths; \$579,000

14 Catawba Proposal - 3 family sized units in three story building, "traditional 3-family"

- > (3) 2 Bed, 2 Full Baths; \$589,000
- > 3 Parking Spaces / accessible by private driveway
 - All units are one-level living, 920 sq ft 1,040 sq ft
 - ☐ All units will have an exclusive use, outdoor raised porch or balcony
 - Open, green space will be smartly proposed at each site, preserving ample existing landscape

Modern designs provide more open living space, more natural light from windows and sliders; building set-back offers more shared green space, front, side and rear of buildings.

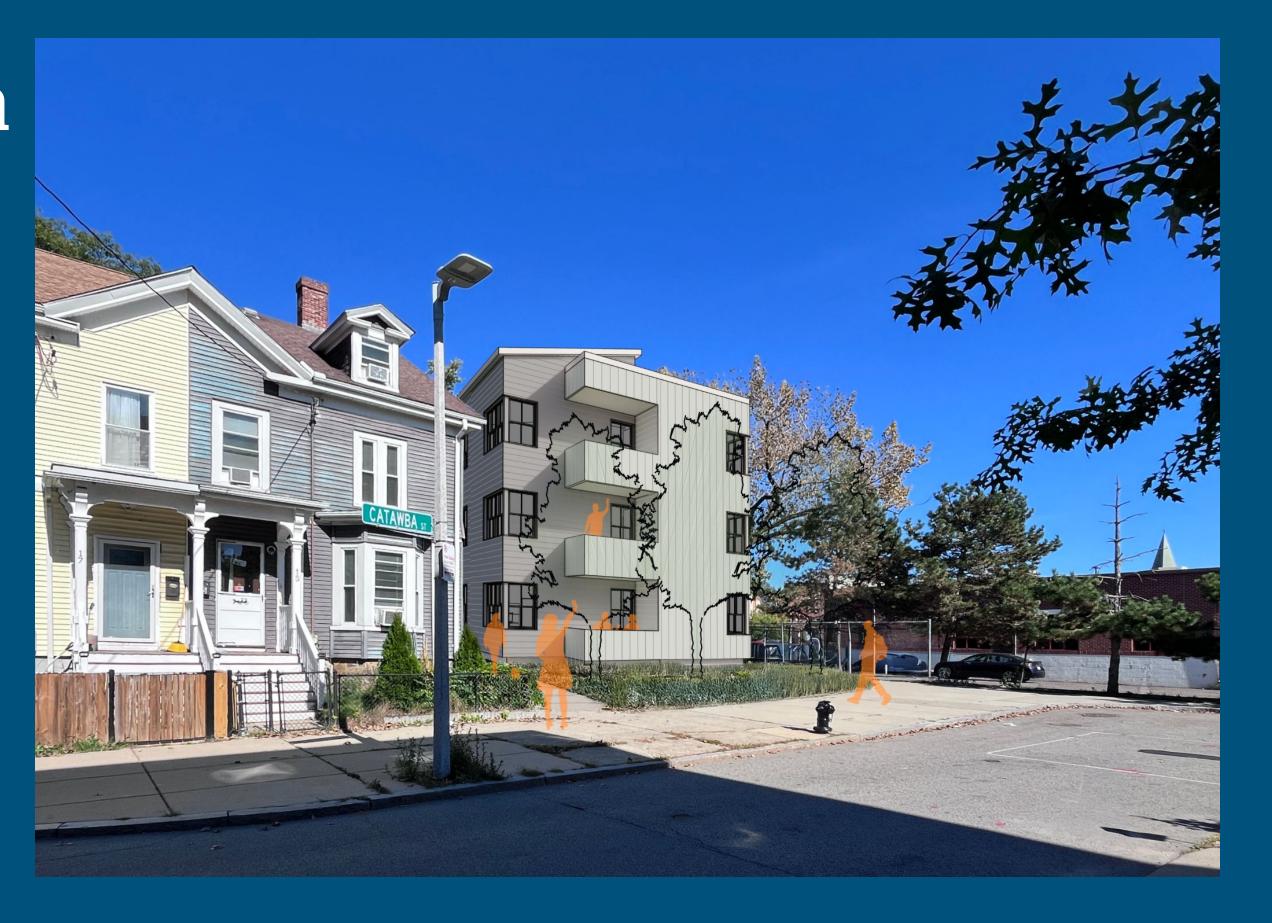
11-13 Catawba

3 Story building

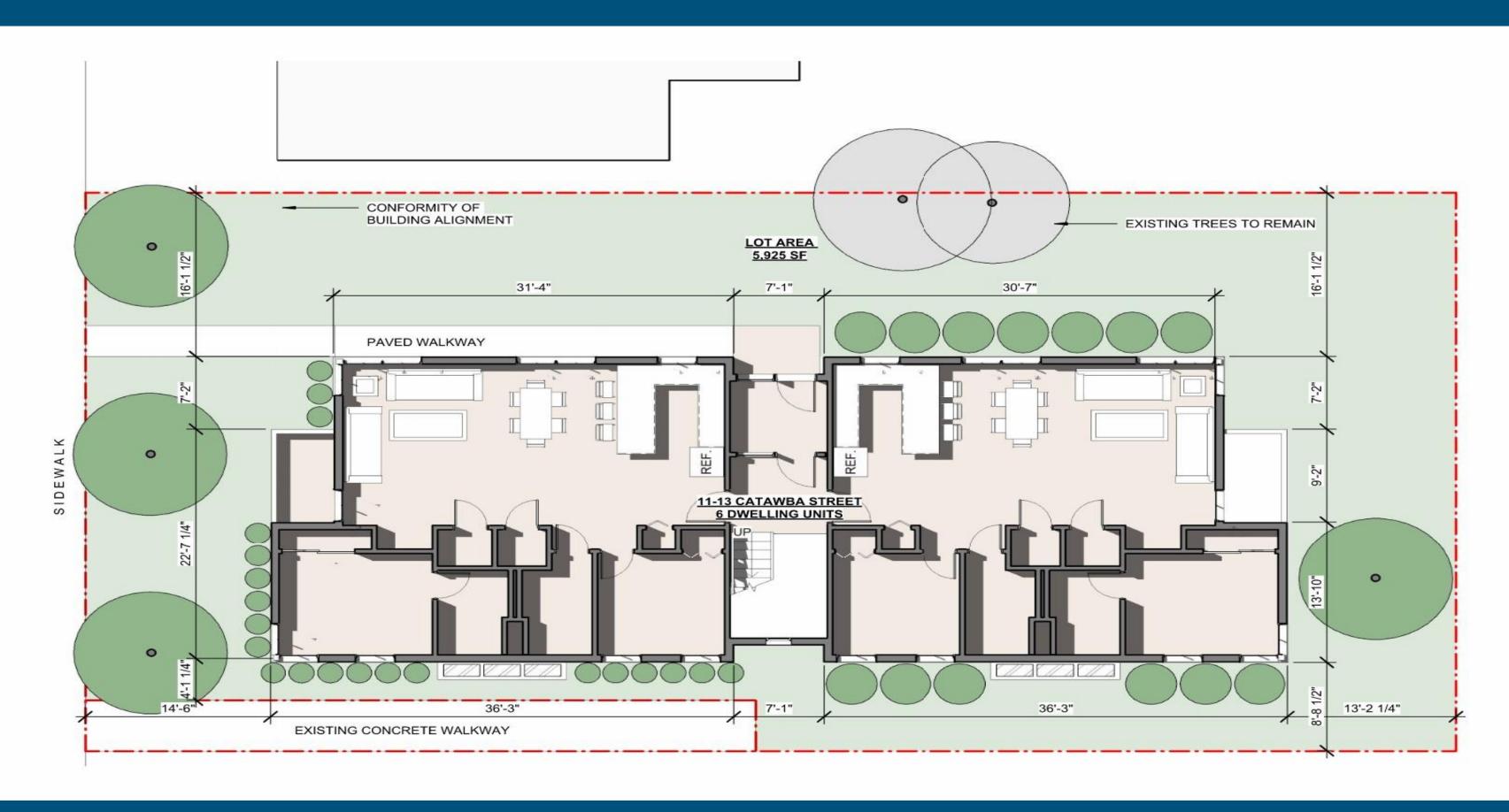
6 Units

2 Beds & 2 Full Baths

Private Outdoor Space



11-13 Catawba Site/Floor Plan



14 Catawba

3-Family Building

3 Units

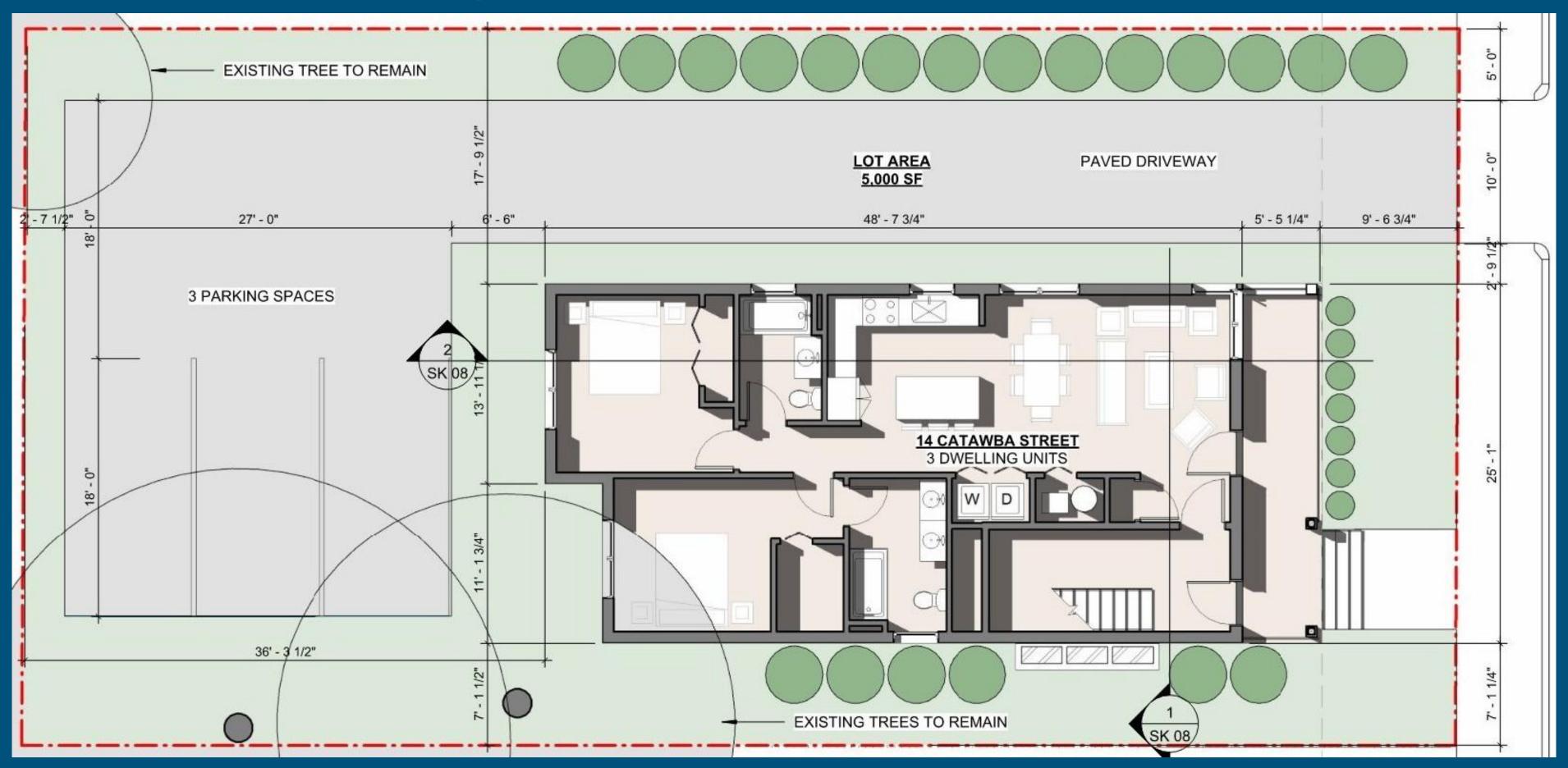
2 Beds & 2 Full Baths

Front Porches

3 Parking Spots



14 Catawba Site/Floor Plan



The Laurel Plan - 2 Units

19 Laurel Street Proposal - 2 family sized units in two story building;

- > (2) 2 Bed, 2 Full Baths; \$589,000
- 2 Tandem Parking Spaces / accessible by private driveway
 - ☐ All units are one-level living, 870 sq ft 916 sq ft
 - ☐ All units will have an exclusive use, outdoor porches
 - Open, green space will be smartly proposed at each site, preserving ample existing landscape while adding smaller plantings to enhance the sides and rear of the building

Modern designs provide more open living space, more natural light from windows and sliders; building set-back is inline with other homes on the street.

The Laurel Building is proposed as a modular construction fabrication. It is modeled after Abacus' highly efficient and competition-winning affordable housing design. The width allows trucking within the Commonwealth and the structure can be set on its foundation and secured in a single day.

19 Laurel

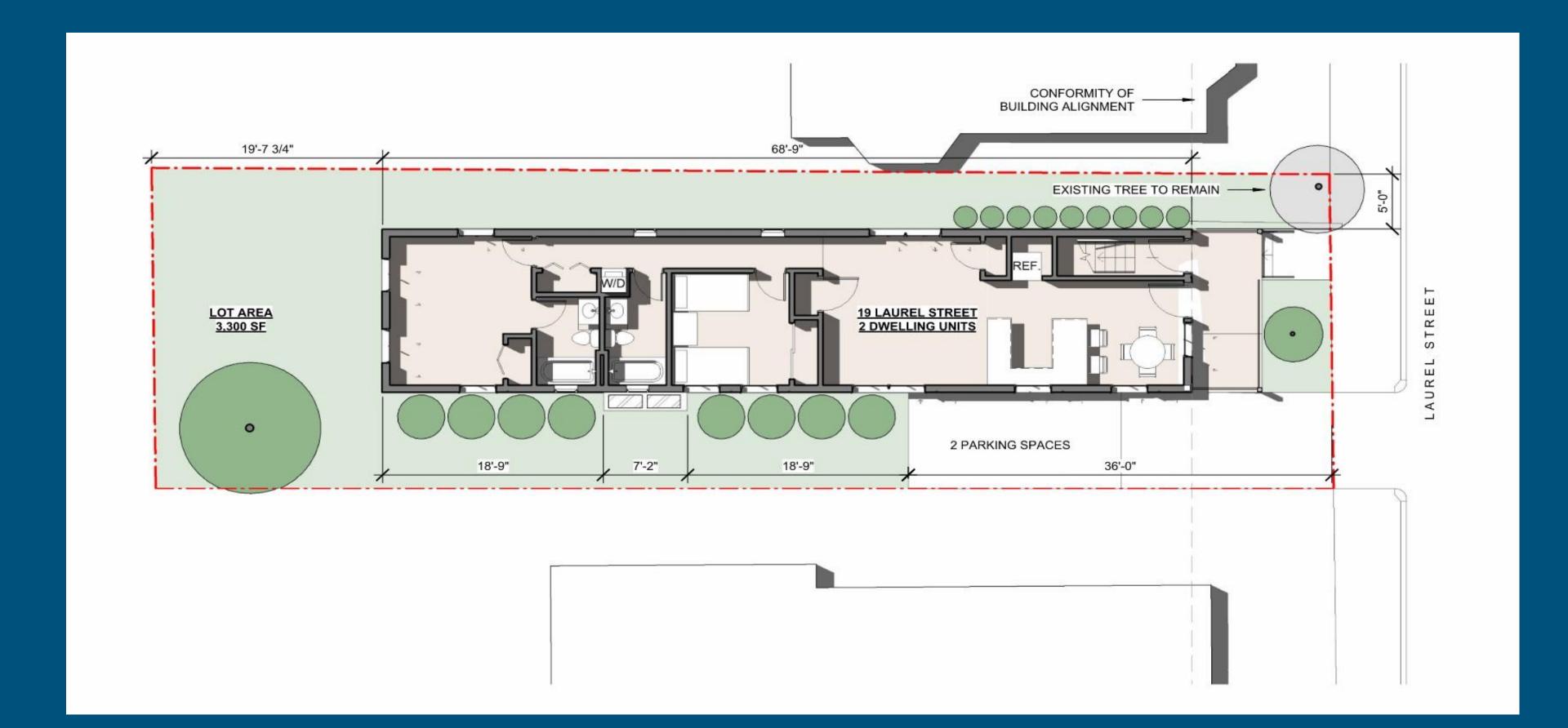
2 Story Building

Modular Construction

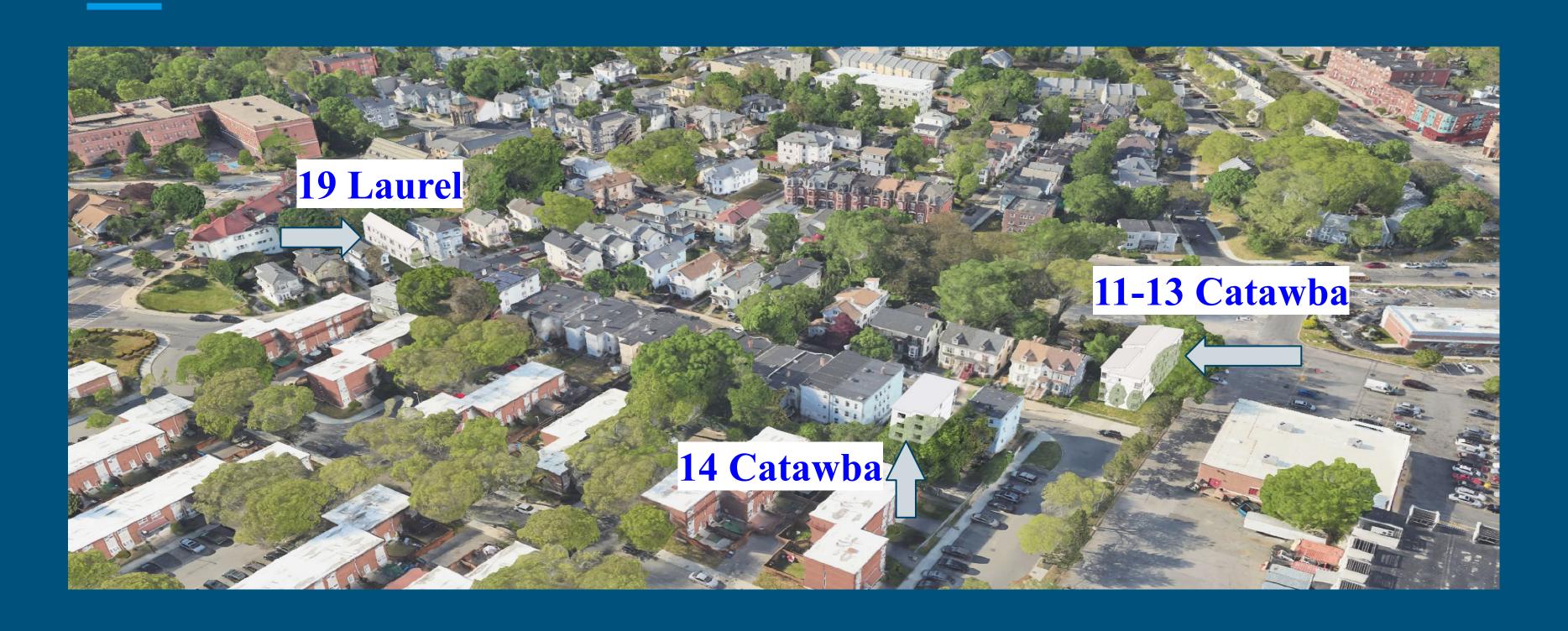
- 2 Units
- 2 Beds & 2 Full Baths
- 2 Tandem Parking Spots



19 Laurel Site/Floor Plan



Bird's Eye View Catawba & Laurel Proposal



Talking Points

- Low Overhead: Team will self perform construction operations and project management = more money into the project and local subcontractors.
- Development and Construction Timeline / Modular Design = quick turnaround.
- * Keeping Condo Association and Property Management in-house.
- Condo Fees: Low budget, keep affordability in mind for monthly loan approval/DTIs.
- Answered the questionnaire respondents' requests for unit size, private outdoor space, and green space.
- Serving first-time homebuyers, middle income earners, generationally diverse families.
- Boston Home Center will market units = savings in sales prices, no sales fees.
- All electric, energy efficient appliances / energy efficient buildings.
- We are small, experienced business owners dedicated to bringing, attractive, affordable housing to the residents of the City of Boston at a fair price.

Equity and Inclusion Plan:

Many of our subcontractors and professionals are companies owned and operated by persons of color. These businesses also employ women and persons of color, and Boston residents.

The development team commits to engaging as many W/MBEs as possible utilizing existing successful hiring methods. We will utilize outreach methods available through Minority Business listings, including our existing construction and business relationships and pre-construction bid blasts.

This team proudly reports BRJP hiring compliance of over 70%.

Qualifying for Affordable Homeownership

Income for qualifying - Boston Home Center, get prepared and pre-qualified It's never too early to start the process – found out how you can qualify and get information on special programs available to you and your family

https://www.boston.gov/departments/housing/boston-home-center

Income limits*: HH Size 4 @ 120% AMI \$198,480, @ 130% AMI \$215,020

HH Size 2 @ 120% AMI \$158,880, @ 130% AMI \$172,120

The Boston Home Center Offers:

- Financial help, training, and counseling to first-time homebuyers
- Guidance toward homes developed for income-eligible, first time homebuyers



Welcome Home, Boston – Phase 3 Redevelopment and Sale of 11 Parcels in Dorchester, Hyde Park, and Roxbury

Developer Presentation

December 10, 2025



Building Homes, Strengthening Communities...

Lucian McPherson



As Managing Director of McPherson Development, Lucian has led more than 30 construction and renovation projects across Massachusetts and Rhode Island, delivering complex developments on time and at scale.

Kevin Mapp



With 30 years of experience at McDonald's, Nestlé, American Airlines, and Office Depot, Kevin brings expertise in operations, finance, and project management, ensuring efficient, on-budget project delivery.

Peter Vanko



As Principal of Vanko Studio Architects, Peter brings extensive experience in affordable, multi-family, and mixed-use design, with a portfolio spanning historic restorations and sustainable projects.

Welcome Home Boston P3 Mission & Partnership with the City

- Mission on Attainable Homeownership McPherson
 Development is dedicated to creating attainable homeownership opportunities that strengthen communities and promote equity, diversity, and long-term neighborhood growth
- Workforce Housing Projects The St. Louis Schoolhouse Redevelopment exemplifies McPherson's success in equitable and sustainable workforce housing development
- Strategic City Partnership Strategic collaboration with the City of Boston advances shared goals for inclusive, sustainable urban growth through innovative public-private partnerships.





11-13 & 14 Catawba St Overview



Key Data	
Land SF	10,520
Building SF	11,068
# of Floors	4
Residential (units)	12
Studio (units)	2
1 BD (units)	2
2 BD (units)	8
Parking spaces	12
125% AMI (units)	9

GENTLE SECURITY LIGHTING (DARK SKY COMPLIANT) PERVIOUS PAVERS
/ STORMWATER

PROVIDE DENSE LANDSCAPING BUFFER







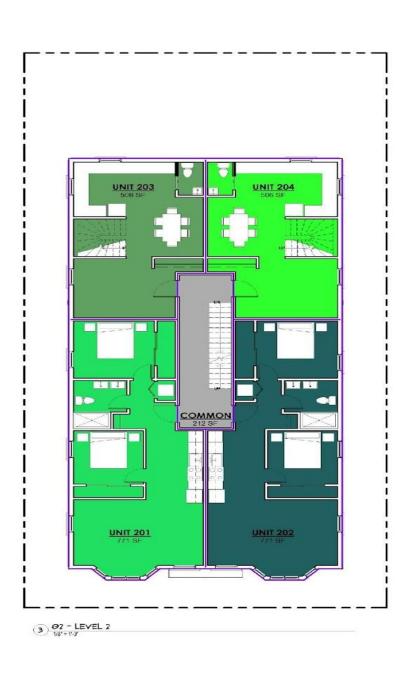
PROVIDE DENSE — LANDSCAPING BUFFER NEW CURB CUT (NO STREET PARKING LOSS)



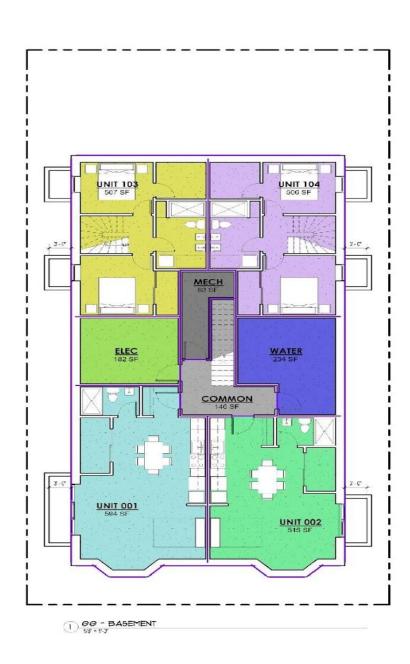


11-13 & 14 Catawba St Floor Plan









11-13 & 14 Catawba St Design Vision & Approach

Context-Sensitive

DesignDesign integrates seamlessly with existing neighborhood fabric, respecting local context and character.



Sustainable Features

Incorporates on-site solar energy and stormwater management with native landscaping, creating a high-performance, healthy, and resilient environment.



Active and Usable Open

SpacesDesign creates open, functional ground spaces that foster relaxation, recreation, and community connection.



14 Catawba Street – Project Timeline







100 Ruthven Street

Welcome Home Boston P3 100 Ruthven St Overview



Key Data	
Land SF	5,394
Building SF	4,219
# of Levels	4
Residential (units)	4
Studio (units)	1
2 BD (units)	3
Parking spaces	4
125% AMI (units)	3



Welcome Home Boston P3 100 Ruthven St Floor Plan



100 Ruthven St Design Vision & Approach

Context-Sensitive

DesignDesign integrates seamlessly with existing neighborhood fabric, respecting local context and character.



Sustainable Features

Incorporates on-site solar energy and stormwater management with native landscaping, creating a high-performance, healthy, and resilient environment.



Modular Innovation

Design includes modular construction to streamline delivery, reduce waste, minimizes neighborhood disruption while producing high quality homes



100 Ruthven Street – Project Timeline



Portfolio Overview & Experience

Diverse Project Portfolio

McPherson
Development has
completed various
mixed-use and
residential infill projects
across Greater Boston.

Project Delivery Excellence

The company reliably delivers projects on time and within budget, ensuring quality outcomes.

Engagement Strong community involvement is

Community

involvement is maintained throughout development to foster positive outcomes.

Diversity and Inclusion

Certified minority-owned business highlights commitment to diversity and inclusion in development.









Welcome Home Boston P3 Questions?





McPherson Development LLC (617) 297-8697 mail@mcphersondev.com

Follow us @mcphersondevco





McPherson Development LLC is developing the St. Louis Schoolhouse Condominiums at a former elementary school property

10. WJAR

Abandoned school building in Fall River to become affordable condo units

McPherson Development is converting the former St. Louis Parish Elementary School into 18 affordable condo units.

Mar 25, 2025

Universal Hub

Nine condos approved for Wendover Street in Dorchester

The Zoning Board of Appeal yesterday approved plans to build nine condos on what is now a vacant lot at 27 Wendover St. in Dorchester.

1 month ago











PLEASE BRIEFLY INTRODUCE YOURSELF:

• Your Name & Your Neighborhood

PROMPTING QUESTIONS:

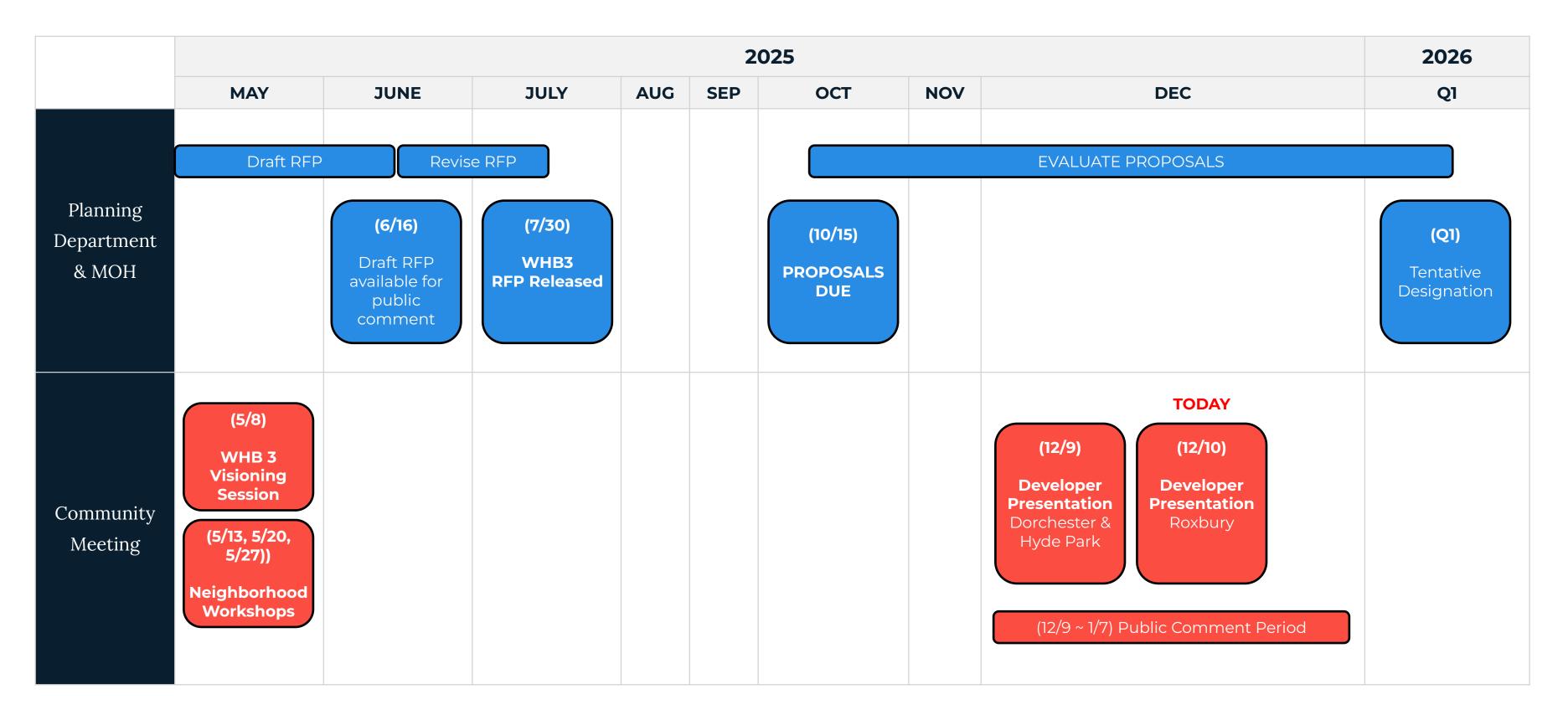
- How do the proposals balance creation of homeownership opportunities with thoughtful stewardship of the features on each site?
- Are the design decisions understandable given the RFP goals and site constraints?
- Based on what you heard, does the developer seem prepared to deliver the project on time and as described?





TIMELINE / NEXT STEPS





^{*}Timeline is tentative and subject to change

THANK YOU

HAVE QUESTIONS?

YOON CHA

Senior Real Estate Development Officer,

Planning Department

yoon.cha@boston.gov

PROJECT WEBSITE



bosplans.org/WHB3