

MEMORANDUM

JULY 16, 2013

TO: ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION
AND PETER MEADE, DIRECTOR

FROM: LARRY MAMMOLI, DIRECTOR OF ENGINEERING & FACILITIES
MANAGEMENT
JAMES M. SORRENTINO, DEPUTY DIRECTOR FOR OPERATIONS
JOHN O'BRIEN, SENIOR PROJECT MANAGER

SUBJECT: BOSTON MARINE INDUSTRIAL PARK - 12 CHANNEL STREET
BOILER REPLACEMENT PROJECT (EDIC PROJECT NO. 9571) -
CONTRACT AWARD TO ENTERPRISE EQUIPMENT CO., INC.

SUMMARY: This Memorandum requests that the Director be authorized to award a general construction contract to Enterprise Equipment Co., Inc. to provide all necessary labor, materials and equipment for the Boston Marine Industrial Park - 12 Channel Street Boiler Replacement Project (the "Project"). The contract shall be for an amount not to exceed Eight Hundred Sixty-Six Thousand One Hundred Ten Dollars and No Cents (\$866,110.00) and shall provide for a ten percent (10%) contingency, not to exceed Eighty-Six Thousand Dollars and No Cents (\$86,000.00).

In accordance with the Economic Development and Industrial Corporation of Boston ("EDIC" or "Corporation") Board authorizations of February 14, 2013, the EDIC Operations Division solicited bids for the 12 Channel Street Boiler Replacement Project (the "Project"). The Project will replace the existing three-boiler steam system that is currently over thirty years old and failing with a new energy efficient system, including the installation of two (2) new low pressure steam gas fired 225 BHP boilers and associated boiler feed tank/pump package, condensate pump(s) and chemical feed system.

On June 5, 2013, the BRA publicly advertised the contract work pursuant to M.G.L., Chapter 149 which sought competitive general bids from certified mechanical contractors and filed sub-bids from electrical contractors. The advertisement appeared in the State Central Register, Boston Herald, as well as numerous construction trade publications.

Filed Sub-bids were received on June 21, 2013 and subsequently forwarded to all Plan Holders. In accordance with the advertisement, the EDIC Operations Division received

General Bids on July 8, 2013 at which time the EDIC received bids from four (4) responsible and eligible bidders. The lowest responsible and eligible bid was submitted by Enterprise Equipment Co., Inc. (the "Contractor" or "Enterprise Equipment") in the amount of \$866,110.00, including alternates H-1 and H-2. The Contractor has selected J.M. Electrical as its electrical subcontractor as required by the Form for General Bid.

The Contractor has submitted all required bid forms, including DCAM Certifications and the Sponsor Verification Form, certifying that its firm is an approved sponsor of apprentices for the Division of Apprentice Training, Massachusetts Department of Labor and Workforce Development.

RDK Engineers, EDIC's consultant engineer on this Project, has reviewed the bid forms, documents and required submittals and has determined that the Contractor possesses the experience and requisite qualifications to complete the contract, and has recommended that the contract be awarded to Enterprise Equipment Co., Inc. as the lowest, responsible and eligible bidder.

RECOMMENDATION

In consideration of the forgoing, EDIC staff respectfully requests that a general construction contract for the Boston Marine Industrial Park – 12 Channel Street Boiler Replacement Project be awarded to Enterprise Equipment Co., Inc. The contract shall be for an amount not to exceed Eight Hundred Sixty-Six Thousand One Hundred Ten Dollars and No Cents (\$866,110.00) and shall provide for a ten percent (10%) contingency, not to exceed Eighty-Six Thousand Dollars and No Cents (\$86,000.00).

An appropriate vote follows:

VOTED: That the Director be, and hereby is, authorized on behalf of the Economic Development and Industrial Corporation ("EDIC") to: (1) award the contract for the Boston Marine Industrial Park – 12 Channel Street Boiler Replacement Project to Enterprise Equipment Co., Inc. for an amount not exceed Eight Hundred Sixty-Six Thousand One Hundred Ten Dollars and No Cents (\$866,110.00); and (2) execute any change orders that the Director deems necessary and in the best interest of the Corporation which shall not, in the aggregate, exceed ten percent (10%) of the total contract amount or Eighty-Six Thousand Dollars and No Cents (\$86,000.00).